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**Farm Credit Administration  
Fiscal Year 2022 Proposed Budget  
and Performance Plan**



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## **List of Acronyms and Abbreviations**

|                     |   |
|---------------------|---|
| ACA                 | agricultural credit association                                   |
| CAMELS              | capital, assets, management, earnings, liquidity, and sensitivity |
| Farm Credit Act     | Farm Credit Act of 1971, as amended                               |
| Farmer Mac          | Federal Agricultural Mortgage Corporation                         |
| FCA                 | Farm Credit Administration  |
| FCS or System       | Farm Credit System  |
| FCSIC               | Farm Credit System Insurance Corporation                          |
| FIRREA              | Financial Institutions Reform, Recovery, and Enforcement Act      |
| FIRS                | Financial Institution Rating System                               |
| FLCA                | Federal land credit association                                   |
| FTE                 | full-time equivalent  |
| FTP                 | full-time permanent   |
| FY                  | fiscal year   |
| Funding Corporation | Federal Farm Credit Banks Funding Corporation                     |
| GSE                 | government-sponsored enterprise                                   |
| IT                  | information technology  |
| NCB                 | National Consumer Cooperative Bank                                |
| OSMO                | Office of Secondary Market Oversight                              |
| PCA                 | production credit association                                     |
| RBC                 | risk-based capital  |
| USDA                | U.S. Department of Agriculture                                    |
| YBS                 | young, beginning, and small (farmers and ranchers)                |

## **Preface**

The Farm Credit Administration is an independent agency in the executive branch of the U.S. government. We are responsible for regulating and examining the banks, associations, and related entities that constitute what is known as the Farm Credit System (FCS or System), including the Federal Agricultural Mortgage Corporation (Farmer Mac).<sup>1</sup>

Created by an executive order of the president in 1933, FCA now derives its powers and authorities primarily from the Farm Credit Act of 1971, as amended. We promulgate regulations to implement the act, and we examine System institutions for compliance with the act and regulations, and with safe and sound banking practices. Our mission is to ensure that System institutions and Farmer Mac are safe, sound, and dependable sources of credit and related services for all creditworthy and eligible persons in agriculture and rural America.

This document presents and justifies our proposed budget for fiscal year 2022 (Part I). It discusses our functions and program activities (Part II) and presents an overview of the financial condition of the FCS and Farmer Mac (Part III). Also included is the fiscal year 2022 performance budget, which ties proposed expenditures to the goals and objectives in our strategic plan (Part IV).

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<sup>1</sup> Although Farmer Mac is an FCS institution under the Farm Credit Act (12 U.S.C. 2279aa-1(a)(2)), we often discuss Farmer Mac separately from the other entities of the FCS because of the secondary market authorities unique to Farmer Mac. Therefore, when we refer to FCS or System institutions without specifically including Farmer Mac, Farmer Mac should be considered excluded in that context. Farmer Mac is not jointly and severally liable on debt issuances with other parts of the System.





# **Part I**

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## **Fiscal Year 2022 Proposed Budget**



## Fiscal Year 2022 Budget Overview

Our FY 2022 proposed budget, as shown in table 1, includes \$84.2 million in assessments (current year and carryover funds) from FCS institutions, including Farmer Mac. Reimbursable funding from the U.S. Department of Agriculture and Farm Credit System Insurance Corporation adds \$520,000 to this amount, bringing our total proposed FCA budget to \$84.72 million.

**Table 1. Farm Credit Administration FY 2022 proposed budget**

| Description                            | Amount proposed     | Percentage of total budget |
|--|---------------------|----------------------------|
| Full-time-permanent personnel (FTP)    | \$50,523,065        | 59.6                       |
| Other than FTP                         | 502,784             | 0.6                        |
| Other personnel compensation           | 438,331             | 0.5                        |
| <b>Total personnel compensation</b>    | <b>\$51,464,180</b> | <b>60.7</b>                |
| Personnel benefits                     | 21,961,806          | 26.0                       |
| <b>Total compensation and benefits</b> | <b>\$73,425,986</b> | <b>86.7</b>                |
| Travel and transportation of persons   | 3,317,732           | 3.9                        |
| Transportation of things               | 65,346              | 0.1                        |
| Rent, communications, and utilities    | 966,292             | 1.1                        |
| Printing and reproduction              | 145,594             | 0.2                        |
| Consulting and other services          | 4,617,073           | 5.4                        |
| Supplies and materials                 | 1,186,077           | 1.4                        |
| Equipment                              | 995,900             | 1.2                        |
| <b>Total budget</b>                    | <b>\$84,720,000</b> | <b>100.0</b>               |

Note: Obligations for administrative expenses in FY 2022 are not to exceed the amount collected in assessments (current and prior year) from the FCS and Farmer Mac (\$84,200,000). The total budget includes an additional \$520,000 from anticipated reimbursable activity.

The FY 2022 proposed budget of \$84.72 million increased by \$3.85 million over the FY 2021 revised budget of \$80.87 million.

We have leveraged technology and continually emphasized savings and efficiencies in operations to keep our costs reasonable. As a result, we present a prudent, cost-effective budget.

The budget provides resources for three general purposes:

- To support the System's mission as a dependable source of credit and related services for agriculture and rural America
- To develop regulations and policy positions that implement statutes
- To promote the safety and soundness of the FCS

The FY 2022 budget is necessary to maintain an effective examination program. A robust examination program will help us identify any emerging risks early so that we can better protect the safety and soundness of the System and Farmer Mac. The environment in which the FCS operates is dynamic and increasingly complex.

The budget continues to implement the FCA board's philosophy on risk-based examination. We have included sufficient resources to ensure that risks are properly identified, managed, and controlled. These resources will enable us to send our examiners to the institutions we regulate to perform on-site testing of the institutions' credit reviews, internal audits, and internal controls. In addition, we will continue to invest in IT modeling applications to help us identify risk throughout the System. The budget also includes resources to hire contractors when we need technical specialists and technology upgrades. For more information about our risk-based examination and supervision, see page 31.

In the FY 2022 proposed budget, the full-time-equivalent (FTE) staffing level increases slightly. The FY 2022 budget anticipates increases in spending for salaries and benefits because of career-ladder promotions, benefit increases, career progressions, FTE increases, funded leave, relocations, resources dedicated to addressing the risk posed by the COVID-19 pandemic, and equipment lifecycle replacements.

As an agency covered by the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA) of 1989, we must also strive to achieve comparability in compensation and benefit programs with other agencies covered under the act. Therefore, the budget includes a significant investment in strategic and tactical human capital initiatives to continue the efforts begun in the previous year.

In FY 2020, we focused heavily on responding to COVID-19 and its implications for our workforce; this work continues in FY 2021. In addition, we are prioritizing our efforts to build critical skills and competencies and to optimize our current and future leadership bench. With approximately 36% of our workforce eligible to retire by FY 2025, we continue investing in programs to sustain an engaged, results-oriented agency culture.

Knowledge transfer is particularly important to us. We provide developmental opportunities for supervisors and managers to enhance their leadership skills. We are working to ensure we have the right people in the right places working on the right things in the right ways. We are enhancing our onboarding experience for new hires to deepen organizational commitment and foster a sense of belonging early in their careers. We are continuously updating our technical training to leverage technology and improve our processes. Our budget supports our continued investment in our employees and maintains compensation comparability with the other FIRREA agencies.

We are also investing in resources to support data and analytics. We established an Office of Data Analytics and Economics in late 2019, which is led by our chief data officer. We created this office by transferring staff and funds from other agency offices. The new office is dedicated to working with System institutions to improve the quality of the data we receive from them. The office provides analytic tools to improve the agency's effectiveness and efficiency. At the same time, we're investing in graduate-level courses that will give employees the skills they need to use these tools. We expect this to provide several benefits: more effective examination processes, better-informed regulatory activity, improved risk identification, and effective organization performance measures.

The FY 2022 budget is also necessary to meet our agency's IT needs for cybersecurity enhancements, data efficiencies, application development, and infrastructure maintenance. As the complexities of our IT networks, servers, and equipment needs increase, so does the need for funding to address these complexities. Our budget also helps us to continue to respond to new or updated IT-related federal mandates, which often require resources to ensure compliance.

As part of our overall information resources management (IRM) program, we maintain a strong capital planning and investment control process. Our Office of Information Technology invites FCA operating units to submit proposals for information technology projects at any time. Our IT staff also holds partnership meetings throughout the year with staff from each operating unit to discuss the projects. These discussions define the priority, urgency, and scope of each project. The project review process considers cost, risk, anticipated return, and alignment with and impact on FCA's agencywide IT systems.

The chief information officer may reprioritize IRM initiatives during the year to accommodate changing business needs. The following table shows current IT initiatives and their links to FCA's strategic goals. These initiatives enhance our ability to perform essential functions.

The IRM plan initiatives listed in table 2 are multiyear efforts that apply to numerous FCA projects. Rather than simply maintaining operations, these projects are designed to improve the agency's work processes.

**Table 2. Information resource management plan initiatives**

| Initiative                                  | Regulation and policy | Safety and soundness | Staff development | Distributed* |
|---|-----------------------|----------------------|-------------------|--------------|
| Mission tools and approach                  |                       | X                    |                   |              |
| Data management                             |                       |                      |                   | X            |
| Development operations/process automation   |                       |                      |                   | X            |
| Technology platforms                        |                       |                      |                   | X            |
| Information security and compliance         | X                     |                      |                   |              |
| Office of Information Technology management |                       |                      | X                 |              |
| Customer support                            |                       |                      |                   | X            |

\*Distributed means that the initiative supports all three of the agency’s strategic goals (regulation and policy, safety and soundness, and staff development).

### **Budget approach**

We expect the FCS to continue to evolve in the coming years to meet the demands of an increasingly complex marketplace for agriculture and rural America. As FCS institutions grow and change, their operations become more complex. We expect mergers and consolidations to continue.

To fulfill our mission and respond to the changing conditions in the FCS, our budget strategy will involve leveraging our most valuable investment — our people. It will enable us to continue to streamline and improve operations and to enhance staff expertise to meet challenges and opportunities that may arise. Our budget strategy will also support our IT needs, allowing us to acquire and maintain the infrastructure we need and to protect our data against the growing number of cyberthreats.

### **FCA program areas**

The agency has two primary programs: (1) policy and regulation and (2) safety and soundness. All FCA office activities support these programs directly or indirectly.

***The policy and regulation program***

The budget provides resources for administering the agency's policy and regulation program. This program involves developing regulations and policy positions that implement applicable statutes, promote the safety and soundness of the FCS, and support the System's mission as a dependable source of credit and related services for agriculture and rural America.

In addition, the budget provides for ongoing activities such as evaluating and recommending regulatory and funding approvals, managing merger and chartering activities, and providing strategic and systemic policy research and analyses of risks and other issues facing the System.

The budget also provides for support activities, including communication of the agency's position on issues, and training and development for staff. In total, policy and regulation activities account for approximately \$18.7 million, including 58.31 FTEs, in the proposed FY 2022 budget (see table 28 on page 68).

***The safety and soundness program***

The budget provides resources for administering the agency's safety and soundness program. The budget resources provided through this program also ensure that FCS institutions comply with applicable laws and regulations and are financially positioned to meet the needs of agriculture and rural America.

The budget continues to implement the FCA board's philosophy of a risk-based approach to oversight and examination, which maximizes the effectiveness of examinations. It provides the resources needed to ensure that the FCS properly identifies, manages, and controls risk. We allocate our examination resources to matters presenting the highest risk or potential risk to the System. Our examiners identify annual "risk topics" — areas on which they focus during the examinations they conduct throughout the year. They examine institutions onsite and offsite. During these examinations, they test the institutions' credit reviews, internal audits, and internal controls.

A few FCS institutions require heightened supervision and enforcement actions to help them address weaknesses or risks we have identified. Currently, examiners are noting conditions that reflect the weaknesses in the agricultural economy and commodity markets. Examiners work with FCS institutions to ensure these and other risks are recognized and mitigated in a timely manner.

In total, safety and soundness activities account for \$64.8 million, including 267.09 FTEs, in the proposed FY 2022 budget (see table 28 on page 68).

## **Office of Inspector General's FY 2022 budget request**

In accordance with section 6(g)(1) of the Inspector General Act of 1978, as amended (IG Act), FCA's Office of Inspector General (OIG) has provided the agency with the following information:

- OIG's total budget: \$1,894,523
- OIG's training budget: \$28,000
- OIG's support for the Council of the Inspectors General on Integrity and Efficiency: \$6,796

By including this information in our budget to the president, the FCA board has fulfilled the requirement in section 6(g)(2) of the IG Act.

## **Budget Trends**

This budget supports the agency's policy and regulation program and its safety and soundness program. It maintains our talent pool so that we can examine and supervise the System effectively and monitor the changing risk environment. The FY 2022 budget is necessary to continue to fund employee salary and benefit costs, which represent approximately 87% of our budget.

Over the past two years our annual budgets increased on average by 4.6%. The most recent increase is 4.8%.

We will use the FY 2022 budget increase to meet the following goals:

- To cover salaries, benefits, and training associated with new hires
- To provide career ladder promotions
- To provide funded leave
- To provide career progression
- To offer relocation funding as an incentive when hiring individuals for hard-to-fill positions
- To provide pay increases, which help us maintain comparability in employee compensation with other bank regulators, as required by the Financial Institution Reform, Recovery, and Enforcement Act of 1981
- To provide resources to address the risk posed by the COVID-19 pandemic



- To support IT security enhancements, application development, data efficiencies, IT maintenance, and the purchase of new equipment when the lifecycles end on current equipment

Overall costs remained relatively stable over the past three years. However, costs for consulting and other services fluctuated because of changes in expenses related to security, data analytics, and examiner training, and because of temporary gaps in staffing. These costs also fluctuated when the CEO and COO controlled growth in IT investments. See table 3 for information on FCA budget trends.

**Table 3. FCA budgets, FYs 2020 – 2022**

| Item                                   | FY 2020 revised budget | FY 2021 revised budget | FY 2022 proposed budget |
|--|------------------------|------------------------|-------------------------|
| Full-time permanent (FTP)              | \$46,636,410           | \$48,416,288           | \$50,523,065            |
| Other than FTP                         | 1,248,630              | 525,453                | 502,784                 |
| Other personnel compensation           | 404,760                | 435,318                | 438,331                 |
| <b>Total personnel compensation</b>    | <b>\$48,289,800</b>    | <b>\$49,377,059</b>    | <b>\$51,464,180</b>     |
| Personnel benefits                     | 19,532,246             | 20,757,557             | 21,961,806              |
| Benefits for former personnel          | 25,000                 | 0                      | 0                       |
| <b>Total compensation and benefits</b> | <b>\$67,847,046</b>    | <b>\$70,134,616</b>    | <b>\$73,425,986</b>     |
| Travel and transportation of persons   | 3,259,722              | 3,134,352              | 3,317,732               |
| Transportation of things               | 110,025                | 52,669                 | 65,346                  |
| Rent, communications, and utilities    | 861,360                | 946,046                | 966,292                 |
| Printing and reproduction              | 138,150                | 160,062                | 145,594                 |
| Consulting and other services          | 3,912,903              | 4,817,145              | 4,617,073               |
| Supplies and materials                 | 1,018,094              | 1,188,960              | 1,186,077               |
| Equipment                              | 482,700                | 436,150                | 995,900                 |
| <b>Total budget</b>                    | <b>\$77,630,000</b>    | <b>\$80,870,000</b>    | <b>\$84,720,000</b>     |

We continue our efforts to reduce costs, leverage technology, and increase efficiencies. In table 4, we list some of the more notable ways we've improved operations and increased efficiency.

**Table 4. FCA actions and resulting impact**

| Action   | Resulting impact  |
|--|---|
| Scrutinized issuance of information technology devices and specialized software  | Provided cost efficiencies by purchasing only items that meet agency business needs                           |
| Improved the Enterprise Documentation Guidance (EDGE) system   | Improved workflow and efficiencies  |
| Piloted virtual desktop review of loans to allow exam teams to conduct loan reviews from agency offices  | Reduced travel costs and improved efficiency  |
| Increased reliance on FCS Loan Database to conduct analytics   | Strengthened focus on safety and soundness activities, and increased effectiveness and operational efficiency |
| Ensured service provider costs were well managed   | Increased cost effectiveness  |
| Expanded use of electronic communications (e.g., made email more efficient by establishing secure connections with business partners and stakeholders) | Improved workflow and efficiencies  |
| Implemented and improved audio- and videoconferencing, and standardized the equipment issued to staff  | Reduced travel costs, supported telecommuting initiatives, and maintained continuity of operations            |
| Allowed use of penalty fares on travel, and educated travelers about the most cost-effective fares (e.g., capacity-controlled fares)                   | Continued to improve travel cost management   |
| Reviewed monthly smartphone and wireless device usage  | Reduced costs by ensuring devices are being properly utilized   |
| Expanded use of online research and electronic materials for training  | Reduced printing costs and supported environmental sustainability initiatives                                 |
| Continued collaboration and resource sharing across FCA offices  | Improved efficiencies   |
| Developed procurement reports and held fourth quarter resource planning meetings   | Ensured procurement actions were performed both accurately and timely   |

### Sources of FCA revenue and funding

We maintain a revolving fund financed primarily from assessments to System institutions and Farmer Mac. We also earn interest from investments with the U.S. Department of the Treasury, and we perform reimbursable work for the Farm Credit System Insurance Corporation and the U.S. Department of Agriculture. Table 5 shows budgeted sources of revenue and funding for FYs 2020 to 2022.

**Table 5. Budgeted sources of FCA revenue and funding, FYs 2020 – 2022**

| Source                                      | FY 2020 revised budget | FY 2021 revised budget | FY 2022 proposed budget         |
|---|------------------------|------------------------|---------------------------------|
| <b>ASSESSMENTS</b>                          |                        |                        |                                 |
| Banks, associations, and related entities   | \$73,100,000           | \$76,800,000           | TBD                             |
| Federal Agricultural Mortgage Corporation   | 2,900,000              | 3,000,000              | TBD                             |
| Carryover funds <sup>a</sup>                | 1,000,000              | 600,000                | TBD                             |
| <b>Assessments available for obligation</b> | <b>\$77,000,000</b>    | <b>\$80,400,000</b>    | <b>\$84,200,000<sup>b</sup></b> |
| <b>REIMBURSEMENTS<sup>c</sup></b>           |                        |                        |                                 |
| National Consumer Cooperative Bank          | \$120,210              | \$0                    | \$0                             |
| Farm Credit System Insurance Corporation    | 345,059                | 350,627                | 357,115                         |
| U.S. Department of Agriculture              | 164,731                | 119,373                | 162,885                         |
| <b>Total</b>                                | <b>\$77,630,000</b>    | <b>\$80,870,000</b>    | <b>\$84,720,000</b>             |

a. Carryover funds are amounts brought forward from prior years' assessments that remain available for obligation. We will determine assessments and carryover amounts for FY 2022 in September of FY 2021.

b. Each year Congress limits the amount of assessments that we may use to pay for administrative expenses. For FY 2022, we propose a limit of \$84.2 million.

c. From a budget standpoint, reimbursements do not include indirect costs.

## FCA reserve

The institutions we oversee are involved in two volatile industries — agriculture and finance. Volatility can produce financial stress for institutions, creating a need for heightened oversight and supervision. To ensure that we have the resources to provide the necessary supervision and oversight during periods of financial stress, we maintain a reserve as required under section 5.15(a)(1)(B) of the Farm Credit Act, and the FCA board has established guidelines for it.

The reserve ensures that we can effectively and efficiently respond to safety and soundness issues arising within the System. It allows us to respond to these issues without increasing assessments at a time that may be financially difficult for System institutions. At the end of FY 2020, the reserve totaled \$14.4 million.

## Assessments

FCA’s operating costs are financed by direct assessments collected from System institutions, including Farmer Mac. Table 6 shows assessments for FYs 2012 through 2021. Assessments in 2013 and 2014 were unusually low because we used larger amounts of carryover from prior-year assessments to help fund our operations. To fund the FY 2021 budget, we used \$0.6 million of carryover and increased assessments by \$3.8 million.

**Table 6. FCS assessments, FYs 2012 – 2021**

| Fiscal year | Assessment (in millions) |
|-------------|--------------------------|
| 2012        | \$54.1                   |
| 2013        | \$50.0                   |
| 2014        | \$50.0                   |
| 2015        | \$51.5 <sup>a</sup>      |
| 2016        | \$58.3                   |
| 2017        | \$66.8 <sup>b</sup>      |
| 2018        | \$68.2 <sup>b</sup>      |
| 2019        | \$72.7                   |
| 2020        | \$73.0 <sup>c</sup>      |
| 2021        | \$79.8                   |

a. The original assessment was \$54.5 million and was reduced by \$3.0 million during the year.

b. Because of the budget limitation in the continuing resolution, the assessment was reduced in the fourth quarter by \$3.0 million.

c. The original assessment was \$76.0 million and was reduced by \$3.0 million during the year primarily because of restricted business travel.

In FY 2020, we assessed the System \$73.0 million and ended the year with \$1.2 million in reimbursable revenue and deobligations (see table 7). During the year, we had obligations of \$73.5 million. The difference between our obligations and funding was \$0.7 million, which represents the increase to carryover.

**Table 7. FCA funding, obligations, and assessment carryover, FYs 2019 and 2020 (in millions)**

|   | <b>FY 2019</b> | <b>FY 2020</b> |
|---|----------------|----------------|
| Current-year assessments                                | \$72.7         | \$73.0         |
| Reimbursable revenue and deobligations                  | \$1.3          | \$1.2          |
| <b>Total funding</b>                                    | <b>\$74.0</b>  | <b>\$74.2</b>  |
| Obligations   | \$74.7         | \$73.5         |
| <b>Total funding minus obligations</b>                  | <b>-\$0.7</b>  | <b>\$0.7</b>   |
| Assessment carryover from prior years                   | \$1.9          | \$1.2          |
| <b>Carryover from assessments at end of fiscal year</b> | <b>\$1.2</b>   | <b>\$1.9</b>   |

### **FCS borrower costs**

FCS borrower costs are based on the relationship between the System’s total assessments and assets held (not including Farmer Mac). The FCS held \$384.9 billion in total assets as of September 30, 2020, up from \$354.0 billion a year earlier.

As table 8 shows, FCS borrowers incurred a net cost of approximately 1.8 basis points, or 1.8 cents for every \$100 of assets held, to pay for FCA operations in FY 2020. Since FY 2012, the net cost to borrowers has averaged 1.9 basis points.

Borrower costs have declined over the years for the following reasons:

- System assets have grown.
- FCA has used carryover to offset additional costs.
- FCA has taken various measures to reduce operating costs. (See table 4 for details.)

**Table 8. FCA’s net cost to System borrowers, FYs 2012 – 2021**

| <b>Fiscal year ended September 30</b> | <b>Basis points</b> |
|---------------------------------------|---------------------|
| 2012                                  | 2.2                 |
| 2013                                  | 1.9                 |
| 2014                                  | 1.8                 |
| 2015                                  | 1.7                 |
| 2016                                  | 1.8                 |
| 2017                                  | 2.0                 |
| 2018                                  | 2.0                 |
| 2019                                  | 2.0                 |
| 2020                                  | 1.8                 |
| 2021                                  | 1.9                 |

**Assessments for the Federal Agricultural Mortgage Corporation (Farmer Mac)**

Farmer Mac’s assessment for FY 2021 is \$3.0 million. The assessment for FY 2022 is not yet available because the Office of Secondary Market Oversight will not complete the FY 2022 budget and estimation of examination, oversight, and regulatory costs pertaining to Farmer Mac until September 2021.

Table 9 shows Farmer Mac assessments for fiscal years 2012 to 2021. These assessments include costs associated with increased examination and oversight activities. We have increased these activities because, like other federal financial regulators, we are placing additional emphasis on capital adequacy and stress testing.

**Table 9. Farmer Mac assessments, FYs 2012 – 2021**

| <b>Fiscal year</b> | <b>Assessment (in millions)</b> |
|--------------------|---------------------------------|
| 2012               | \$2.25                          |
| 2013               | \$2.38                          |
| 2014               | \$2.38                          |
| 2015               | \$2.40                          |
| 2016               | \$2.45                          |
| 2017               | \$2.50                          |
| 2018               | \$2.50                          |
| 2019               | \$2.75                          |
| 2020               | \$2.90                          |
| 2021               | \$3.00                          |

## **Part II**

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# **Farm Credit Administration**





## **Profile of the Farm Credit Administration**

The Farm Credit Administration was created through an executive order of President Franklin D. Roosevelt and currently derives its powers and authorities primarily from the Farm Credit Act of 1971, as amended. As an independent agency within the executive branch of the federal government, we are responsible for regulating and supervising the banks, associations, and related entities in the Farm Credit System (FCS or System), as well as the Federal Agricultural Mortgage Corporation (Farmer Mac).

The FCS is the nation's oldest government-sponsored enterprise (GSE). The Farm Credit Act states that the objective of the FCS is to improve the income and well-being of American farmers and ranchers by furnishing sound, adequate, and constructive credit and closely related services to them, their cooperatives, and selected farm-related businesses. In short, the FCS was created to provide an adequate and flexible flow of money to rural areas.

The System consists of a nationwide network of borrower-owned, cooperative financial institutions that provide credit and related services to

- farmers and ranchers,
- producers and harvesters of aquatic products,
- farm-related businesses,
- rural homeowners,
- agricultural and aquatic cooperatives,
- agribusinesses, and
- rural utilities.

The FCS had \$301.6 billion in outstanding loans to agriculture and rural America as of September 30, 2020.

Farmer Mac is a stockholder-owned, federally chartered instrumentality of the United States, and its authority is derived from Title VIII of the Farm Credit Act. Farmer Mac was established in 1988 to create a secondary market for agricultural real estate loans and rural housing mortgage loans. In 2008, Farmer Mac's secondary market authorities were expanded to include rural utility loans. It provides secondary market services through a network of agricultural lenders and intermediaries, including commercial banks, FCS banks and associations, life insurance companies, mortgage companies, and rural utility cooperatives. As of September 30, 2020, Farmer Mac's outstanding program activity totaled \$22.0 billion.

On a reimbursable basis, we perform examinations of certain entities that are not part of the Farm Credit System. FCA is required by the National Consumer Cooperative Bank Act of 1978, as amended, to examine and report on the condition of the National Consumer Cooperative Bank (NCB). Since the passage of this law, we have conducted safety and soundness examinations of NCB and issued reports of examination to NCB's board of directors. NCB is a federally chartered, privately owned banking corporation. It is not a federal instrumentality, and it is not part of the FCS.<sup>2</sup> In addition, we provide examination services on behalf of the Farm Credit System Insurance Corporation and the U.S. Department of Agriculture.

The U.S. Senate Committee on Agriculture, Nutrition, and Forestry and the U.S. House of Representatives Committee on Agriculture oversee the FCS, Farmer Mac, and FCA. Our operations are funded through assessments paid by the System institutions and by our reimbursable activities; we do not receive a federal appropriation.

### **Mission statement**

As stated in the FCA Strategic Plan for FYs 2018 – 2023, our mission is to ensure that System institutions and Farmer Mac are safe, sound, and dependable sources of credit and related services for all creditworthy and eligible persons in agriculture and rural America. To fulfill this mission, we issue regulations and conduct examinations of FCS institutions and Farmer Mac to evaluate and oversee the safety and soundness of their activities.

Our examinations evaluate whether institutions are complying with laws and regulations and are operating in a safe and sound manner. They also evaluate institutions' compliance with the congressional mandate requiring System institutions to have programs to make credit and services available to young, beginning, and small (YBS) farmers and ranchers. In addition, we research, develop, and adopt rules, regulations, and other guidelines that govern how institutions conduct their business and interact with customers.

If any System institution, including Farmer Mac, violates laws or regulations, or if we determine that its operations are unsafe or unsound, we may use our enforcement authority to ensure that the problem is corrected in a timely manner. We also ensure that the rights of certain borrowers are protected.<sup>3</sup>

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<sup>2</sup> Costs have been negligible because of our agreement with the Office of the Comptroller of the Currency (OCC). Through this agreement, we generally rely on the OCC's safety and soundness examinations to effectively and more efficiently carry out our statutory responsibilities with respect to NCB.

<sup>3</sup> Provisions in the Farm Credit Act regarding borrower rights do not apply to loans to cooperatives.

Other statutory duties require us to issue and amend FCS institution charters, to report to Congress on the System's and Farmer Mac's financial condition and performance, and to approve the issuance of debt obligations by System banks.

### **FCA board and governing philosophy**

Our policy and regulations are established by a full-time, three-person board whose members are appointed by the president of the United States with the advice and consent of the Senate. They serve staggered six-year terms and may not be reappointed to succeed themselves after serving a full term or more than three years of a previous member's unexpired term. A board member may serve after expiration of his or her term until a successor has been appointed and qualified. The president designates one member as chairman of the board; this member serves as chairman until the end of his or her term and may continue to serve as chairman after the expiration of his or her term until the president designates a new chairman. The board chairman also serves as the agency's chief executive officer.

The FCA board approves charters of FCS institutions, oversees the agency's supervision and examination of those institutions, and issues enforcement actions. The governing philosophy of the FCA board is grounded in the Farm Credit Act. The board believes that the principles on which the System was founded are just as important today as they were in the early decades of the 20th century.

### **FCA organizational structure**

Figure 1 presents our organizational structure and shows how the offices provide strategic support to the FCA board and ensure that our mission and goals are performed effectively and efficiently. We have our headquarters in McLean, Virginia, with field offices in Bloomington, Minnesota; Dallas, Texas; Denver, Colorado; and Sacramento, California.

**Figure 1. FCA organizational chart as of January 2021**

For an accessible version of this chart, go to [www.fca.gov/about/fca-organizational-chart](http://www.fca.gov/about/fca-organizational-chart).



## FCA Internal Operations

FCA fosters an inclusive workplace. We have identified and adopted leading talent management practices to promote employee engagement. As a result of our efforts, we were ranked second on the 2019 list of Best Places to Work in the Federal Government among small agencies.

We have undertaken a strategic human capital planning initiative to focus the agency’s talent strategies and investments for the next four years. The objective of the plan is to ensure that we are appropriately targeting human capital investments and meeting the professional development needs of our employees. We use the Office of Personnel Management’s Human Capital Framework as a guide for strategic human capital planning; this ensures that our efforts are in line with the President’s Management Agenda.

## Human capital management

Our human capital strategies are linked to our strategic plan through clearly defined strategic drivers and operational goals. We regularly assess external and internal workforce trends and integrate best practices. We also monitor the System’s changing environment so that we can adjust staffing levels and maintain the necessary skill sets by hiring additional staff and by providing employee training and development. We review our workforce planning strategies annually. See table 10 for full-time-equivalent (FTE) staffing levels (rounded to the nearest whole number) from FYs 2012 through 2022.

**Table 10. Full-time-equivalent staffing levels, FYs 2012 – 2022**

| <b>Fiscal year</b> | <b>FTE staffing level</b> |
|--------------------|---------------------------|
| 2012               | 287                       |
| 2013               | 273                       |
| 2014               | 278                       |
| 2015               | 277                       |
| 2016               | 290                       |
| 2017               | 296                       |
| 2018               | 298                       |
| 2019               | 308                       |
| 2020               | 297                       |
| 2021               | 326 (authorized)          |
| 2022               | 330 (authorized)          |

Note: From FYs 2012 to 2022, the ratio of managers and supervisors to other personnel has ranged between one to five and one to six.

We annually review workforce demographic profiles to monitor changes, such as the age and grade of employees, and explore trends. From this analysis, we develop five-year projections to determine and mitigate the impact of employee retirements and separations.

As of September 30, 2020, almost 22% of our personnel were eligible to retire; we expect that number to increase substantially in the next few years. By FY 2025, approximately 36% of our workforce will be eligible to retire. See table 11 for retirement eligibility projections.

**Table 11. FCA retirement eligibility, FYs 2020 – 2025**

| <b>Fiscal year</b> | <b>Number of staff first eligible during the fiscal year</b> | <b>Number of staff eligible at fiscal year end</b> | <b>Percentage of staff eligible to retire at fiscal year end</b> |
|--------------------|--|--|--|
| 2020               | 16   | 68   | 21.7%  |
| 2021               | 17   | 85   | 27.2%  |
| 2022               | 8  | 93   | 29.7%  |
| 2023               | 5  | 98   | 31.3%  |
| 2024               | 11   | 109  | 34.8%  |
| 2025               | 3  | 112  | 35.8%  |

Also, as we demonstrated throughout the COVID-19 pandemic, the health and well-being of our employees are key components of our human management strategy. Shortly after the announcement of the national emergency in March 2020, we instituted a mandatory telework policy. When we later deemed it was safe to allow a limited number of staff to come to the office on a voluntary basis, we instituted protocols to protect the health of those entering agency offices. Although we continued to fulfill our public mission throughout the pandemic, we were always careful to preserve the health and well-being of our employees.

***Training***

As evidence of our commitment to fostering a climate that fully engages all staff, we provide professional training and development opportunities. We believe our efforts in this area help us attract and retain exceptional staff. We also believe these efforts have contributed substantially to our ranking as one of the best places to work in the federal government.

In FY 2020, we focused on reviewing and refining our competency model and establishing links between our developmental offerings and the competency model. Further, we invested in the development of our Learning and Organizational Change Team members. As a result, we were able to expand, and enhance the quality of, the design and delivery of our internal training services.

We coordinate training goals with the leadership skills and competencies that are necessary for achieving our mission. We establish training projection plans at the office level and the agency level each year to help manage developmental activities. These plans project budget needs for training and development; they are directly linked to FCA’s performance management system. Supervisors and employees collaborate on training and career development goals.

By working closely with agency management and conducting staff surveys, our Learning and Organizational Change Team gauges training needs and develops efficient and effective methods to acquire external training resources and to develop internal training courses and learning methods.

Formal training programs support the needs of core occupational groups through a variety of methods, such as in-house training, vendor-provided courses, self-study, rotational assignments, special assignments, shadowing experiences, and e-learning. Each employee has a laptop with technology to support internal and vendor-provided e-learning.

We demonstrated our commitment to training and knowledge transfer goals in FY 2020 when the Office of Agency Services sponsored agency-level supervisory development programs to increase the effectiveness of our leaders and potential leaders. To support knowledge transfer, we began a partnership with an academic institution to deliver graduate-level courses and certificate programs relevant to the agency's mission. We also partner with OPM, other small agencies, and our FIRREA counterparts to provide employees access to training courses outside our agency.

We created and sustained an internal training website to capture examination knowledge and best practices. Subject-matter experts developed the information on the website, which includes both instructor and student materials.

Knowledge management remains a key part of our continuous learning strategy. When we hire new employees in critical fields, we require them to work closely with experienced employees to ensure the new employees acquire the knowledge and skills they need. We use details and special projects to provide development opportunities.

FCA's electronic databases, such as the internal training site used by examiners, the Policies and Procedures database, the electronic examination files, and the Training and Evaluations database, also support our knowledge management goals. These databases enable employees to communicate and share knowledge.

We have established internal SharePoint sites to enhance knowledge transfer and collaboration. All employees have access to most of the sites, including the sites containing resources on contracting, technology, leadership development, audit and internal controls, and plain writing. Other sites are intended for the use of specific groups of employees, such as credit specialists, operations specialists, and recruiters. Still others are set up for work groups on topics such as training, planning and reporting, and policy development.

### ***Examiner commissioning program***

Through our Commissioning Program, we are developing the next generation of diverse and highly skilled examiners, ensuring they have the knowledge, skills, and talents necessary to accomplish the agency's mission. The program helps examiners develop their skills in FCA's primary areas of oversight — credit, finance, and operations, as well as examination management.

We also invest in the development of our commissioned examiners through human capital planning, examiner career development, and specialty programs. The specialty programs enable examiners to gain technical expertise and encourage them to pursue professional development and certification. Various professional development and certification programs are available to help our examiners hone their expertise.

### ***Diversity and inclusion***

Because we recognize the value of diversity and inclusion to the agency, we work hard to attract and retain staff with varied backgrounds and skills. Our recruiters regularly visit job fairs at universities with high minority enrollment, and we have several Special Emphasis Programs at the agency to raise awareness about diversity and inclusion in our workforce. As a result of our emphasis on diversity and inclusion, in 2019 the Partnership for Public Service ranked FCA number 1 among small federal agencies for support of diversity.

### ***FCA compensation program***

Section 5.11(c)(2)(A) of the Farm Credit Act was amended in 1989 by the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA). This provision authorizes the FCA chairman to set and adjust FCA employees' compensation without regard to the general pay schedule applicable to most federal agencies. The chairman may also provide additional pay and benefits to enable FCA to maintain comparability with other federal banking agencies as defined in FIRREA. Section 1206 of FIRREA requires the federal banking agencies to "seek to maintain comparability regarding compensation and benefits." The provision was intended to promote comparability in pay and benefits among the federal banking agencies and to avoid competition among the agencies for qualified staff.

To comply with FIRREA, we participate in a biennial survey of the other federal bank regulators and adjust our employees' compensation and benefits accordingly. Our compensation rates are similar to the average market rate provided by other agencies covered under FIRREA.

We use a pay-for-performance program to adjust each employee's salary according to his or her performance rating and salary range position. We make salary adjustments each calendar year based on several factors, including the compensation programs of other federal bank regulators and available funding.

The FCA board approved for the 2021 compensation program a merit pay matrix with pay increases ranging from 0.39% to 3.1%, depending on each employee's performance rating and placement in the salary range for his or her grade. The board also approved increases to locality rates to align them with the locality rates of the Federal Deposit Insurance Corporation. Table 12 provides the revised 2021 locality rates for FCA locations.



**Table 12. FYs 2020 and 2021 locality rates**

| <b>Locality</b>       | <b>2020 rate</b> | <b>2021 rate</b> |
|-----------------------|------------------|------------------|
| McLean                | 28.35%           | 29.52%           |
| Bloomington           | 19.13%           | 19.62%           |
| Denver                | 20.63%           | 21.53%           |
| Dallas                | 20.35%           | 20.99%           |
| Sacramento            | 22.29%           | 22.89%           |
| Rest of United States | 14.70%           | 14.99%           |

**External contracting and shared services**

As table 13 shows, we continue to outsource several functions. We have a shared-service agreement with the Bureau of the Fiscal Service (BFS). We also outsource our payroll function to USDA’s National Finance Center and our personnel security and credentialing function to the Department of Interior’s Business Center. Outsourcing these services allows us to manage employee benefits and other agency functions without additional personnel costs.

**Table 13. Shared services, FY 2021**

| <b>Contract</b>                             | <b>Services provided</b>  | <b>Amount</b> |
|---|---|---------------|
| Administrative Service Center (BFS)         | Full-service accounting, e-Travel, credit card, and platform procurement services | \$818,280     |
| National Finance Center (USDA)              | Payroll services  | \$47,960      |
| Department of Interior                      | Personal security and credential services   | \$50,082      |
| Defense Counterintelligence Security Agency | Background investigation services   | \$90,000      |

Tables 14 and 15 provide a summary of our competitive consulting service contracts for FYs 2020 and 2021.

**Table 14. Competitive consulting service contracts of more than \$25,000, FY 2020**

| <b>Contract</b>  | <b>Purpose</b>   | <b>Amount</b> |
|--|--|---------------|
| Second Pillar Consulting<br>(17-FCA-450-005)               | Financial risks assessment for the Office of<br>Secondary Market Oversight | \$70,000      |
| Human Resource Support<br>(19-FCA-641-017)                 | HR support services  | \$120,000     |
| August Schell Enterprises<br>(20-FCA-651-006)              | U.S. federal production support  | \$58,717      |
| Harper, Rains, Knight & Company<br>(18-FCA-700-001)        | Financial statement audit services   | \$47,787      |
| Williams and Adley<br>(20-FCA-700-003)                     | FISMA evaluation services  | \$60,850      |
| Wells Fargo Retirement<br>(19-FCA-641-004)                 | Retirement administration services   | \$56,000      |
| MetLife (20-FCA-641-001)                                   | Long-term disability services  | \$160,303     |
| Personnel Decisions Research<br>Institute (15-FCA-301-001) | Commission test and staff evaluation services                              | \$88,619      |
| Stafford Consulting<br>(19-FCA-641-026)                    | Administrative support services for the Office of<br>Agency Services       | \$85,000      |
| LinkVisum (19-FCA-641-028)                                 | Human capital support services   | \$34,670      |
| Totem Consulting<br>(19-FCA-641-030)                       | Consulting services for improving the<br>onboarding process                | \$27,500      |
| Shaw, Bransford and Roth P.C.<br>(20-FCA-621-001)          | Legal services   | \$70,000      |
| Gartner, Inc. (20-FCA-641-025)                             | HR leadership services   | \$41,108      |
| Patch Advisors (20-FCA-651-030)                            | Security advisory and assistance services                                  | \$49,980      |
| Info-Tech Research Group<br>(20-FCA-651-024)               | IT services  | \$30,439      |

**Table 15. Competitive consulting service contracts of more than \$25,000, FY 2021**

| <b>Contract</b>   | <b>Purpose</b>   | <b>Amount</b> |
|---|--|---------------|
| Second Pillar Consulting (17-FCA-450-005)               | Financial risks evaluation and assessment for the Office of Secondary Market Oversight | \$70,000      |
| August Schell Enterprises (19-FCA-651-037)              | U.S. federal production support  | \$60,775      |
| Harper, Rains, Knight & Company (18-FCA-700-001)        | Financial statement audit services   | \$55,432      |
| Wells Fargo Retirement (19-FCA-641-004)                 | Retirement administration services   | \$56,000      |
| Williams and Adley (20-FCA-700-003)                     | FISMA evaluation services  | \$60,850      |
| MetLife (19-FCA-641-005)                                | Long-term disability services  | \$159,386     |
| Personnel Decisions Research Institute (15-FCA-301-001) | Commission test and staff evaluation services  | \$66,136      |
| Stafford Consulting (19-FCA-641-026)                    | Administrative support services for the Office of Agency Services                      | \$61,766      |
| Totem (20-FCA-641-022)                                  | Human resource support services  | \$84,650      |

### **Other functions and activities**

In FY 2020, we had no reception and representation expenses and no foreign travel expenditures.

### **Leveraging FCA technology**

We have designed a flexible IT program at FCA that can adapt to changing technical and business needs. The Office of Information Technology holds regular partnership meetings with staff from other business units to ensure that we monitor our IT investments closely and adjust our priorities as needed. Through these partnership meetings, we identify multiyear IT initiatives and include these in our annual Information Resources Management Strategic Plan.

The current plan drives IT spending through 2021 and beyond. In 2021, we will continue to improve FCA's data reporting, dashboard, and analysis capabilities and strengthen our cybersecurity. We will engage contractors when we need specialized expertise, and we will expand use of cloud services where appropriate.

Over the past year, we accomplished the following:

- Replaced all staff laptops with the latest technology available
- Procured and implemented enhanced mobile communication services
- Implemented streaming video services to improve the delivery of training
- Upgraded our data backup services for better scalability and retention
- Developed a digital routing and approval system to support a remote workforce
- Continued to develop new, and to upgrade existing, applications to support FCA's examination procedures
- Developed and rebuilt several applications to avoid depending on outdated technology and to better support our users
- Continued to improve our technical architecture for data ingestion and ETL (extract, transform, and load) systems
- Continued to enhance data analysis platforms and added geographic information system capabilities to legacy tools
- Built an automated system to synchronize Farm Credit System updates with internal FCA data systems
- Continued to strengthen our IT security program and our privacy program
- Began steps to significantly improve our records management and controlled unclassified information (CUI) culture
- Improved FCA's email security
- Improved IT project management tools with feedback mechanisms, notifications, and dashboards to better communicate with Farm Credit System institutions

For more information about the ways we will use technology in FYs 2021 and 2022 to achieve our strategic goals, see table 2 on page 6.

## **Independent auditing and accountability**

The Office of Inspector General contracted with Harper, Rains, Knight & Company, P.A., to perform the FY 2020 audit of FCA's financial statements. On November 10, 2020, Harper, Rains, Knight & Company issued an unmodified opinion on our financial statements for the fiscal year ended September 30, 2020.

The auditors opined that the financial statements presented fairly, in all material respects, FCA's financial position as of September 30, 2020, in conformity with generally accepted accounting principles. In addition, although the auditors did not express an opinion on the matter, they did not identify any deficiencies in internal control over financial reporting that would be considered material weaknesses.

The auditors also did not identify any instances of noncompliance with selected provisions of laws and regulations or other reportable matters that could have a direct and material effect on the financial statements.

## **Ensuring Safety and Soundness**

The Farm Credit Administration's role is to regulate the Farm Credit System and to ensure that System institutions comply with applicable laws and regulations. In doing so, we ensure the safety and soundness of the System, including Farmer Mac.

The first section below, titled "The Farm Credit System," summarizes examination and supervisory activities performed on the banks, direct-lending associations, and service organizations of the FCS. Because the role of Farmer Mac is different from the rest of the System, we discuss Farmer Mac separately in the second section below. In addition, we provide examination and other services on a reimbursable basis to certain entities that are not part of the System. These activities are summarized in the third section below, titled "Other Entities."

Our examination and supervision responsibilities are carried out by staff located in our headquarters in McLean, Virginia, and in four field offices — in Bloomington, Minnesota; Dallas, Texas; Denver, Colorado; and Sacramento, California. We do not expect any changes in the field office structure in FY 2021.

### **The Farm Credit System**

#### ***Statutory and regulatory requirements***

The Farm Credit Act requires FCA to examine each FCS institution at least once every 18 months. We meet this requirement through a risk-based process of oversight and examination designed to maximize efficiency while addressing System risk effectively.

To monitor and evaluate the System's safety and soundness, we need loan portfolio and other data from System institutions. Our regulations include the following reporting requirements:

- Each System institution must prepare and file reports of condition and performance with FCA each quarter in accordance with 12 CFR 621.12. These reports provide detailed information on each institution's financial performance and portfolio quality, and other relevant information.
- The Federal Farm Credit Banks Funding Corporation must prepare consolidated System information and make this information available to investors and the public in accordance with 12 CFR part 630.

System institutions submit other data to us through our Consolidated Reporting System. Some of the submitted information is available to the public on our website ([www.fca.gov](http://www.fca.gov)). We also collect loan data from all System institutions. We have been expanding loan data collection and analysis to enhance our evaluation of risk to the System as a whole.

In addition to overseeing and examining the System, we establish policies and regulations to ensure that the System addresses key risk areas. For example, our regulations require System institutions to have effective loan underwriting and loan administration processes, to achieve and maintain minimum capital levels, to provide strong asset-liability management, and to establish high standards for governance and transparent disclosures for shareholder information.

### ***Risk-based examination and supervision***

We design examination and supervision processes to address material risks and emerging issues at the institution level and Systemwide. We base our examination and supervision strategies on institution size, existing and prospective risk exposure, and the scope and nature of each institution's business model. In evaluating each institution's business model, we must ensure the institution fulfills its public mission as a government-sponsored enterprise. In addition to overseeing and examining individual institutions, we also identify and evaluate Systemwide emerging risk and allocate examination resources to matters of highest priority and potential risk.

We have developed a comprehensive regulatory and supervisory framework to promote and help ensure the System's safety and soundness and its compliance with laws and regulations. This approach recognizes each institution's responsibility and ability to identify and manage both institution-specific and systemic risks. Our examination and supervision program promotes accountability in System institutions for their programs, policies, procedures, and controls. System institutions have developed effective risk-management cultures in response to our examination and supervision programs and our policies and regulations. These programs, policies, and regulations continue to set high standards for the System.

Because of volatility in the agricultural and credit markets, as well as significant changes in the financial markets, ensuring the safety and soundness of the System is more important and challenging than ever. To address these challenges, we annually identify and use risk topics to set examination priorities, identify potential regulatory issues, allocate resources, and evaluate emerging risk exposures. The examination and supervision program includes strategies for addressing these emerging risks and communicating our expectations to both internal and external audiences. Risk topics for 2021 are as follows:

- Credit risk management and loan servicing
- Operational risk management — Response to risk and the pandemic

When our examiners identify unsafe and unsound practices or conditions within a System institution or find that an institution has violated a law or regulation, we outline the corrective actions the institution must take in a Report of Examination or other form of communication. If necessary, we use our enforcement powers to bring about changes in an institution's policies and practices to correct unsafe or unsound conditions or violations of law or regulations. However, in most cases, we achieve corrective action without the use of formal enforcement powers.

### ***Measuring the safety and soundness of the System***

We use our Financial Institution Rating System (FIRS) as a key method to assess the safety and soundness of each FCS institution. The FIRS provides a general framework, consisting of component and composite ratings, for evaluating and assimilating significant financial, asset quality, and management factors. Similar to systems used by other federal financial regulators, the FIRS evaluates six key component areas to properly assess the degree of risk in an institution. These key component areas are capital, assets, management, earnings, liquidity, and sensitivity (CAMELS).

Based on our CAMELS ratings, we assign an overall composite rating for the institution. The rating system ranges from 1 to 5. A composite rating of 1 indicates that an institution is sound in every respect and that it exhibits the strongest performance and risk management practices, whereas a rating of 5 represents an extremely high, immediate, or near-term probability of failure.

Our examiners continually evaluate institutional risk and regularly review and update FIRS ratings to reflect current risks and conditions in each System institution. We provide guidance on both quantitative benchmarks and qualitative factors to help examiners apply the FIRS process consistently.

We disclose these confidential FIRS composite and component ratings to the institution's board and management to provide perspective on relative safety and soundness. Examination reports and other forms of communication also provide the institution's board with an assessment of the governance, management, quality of assets, and financial condition and performance of the institution.



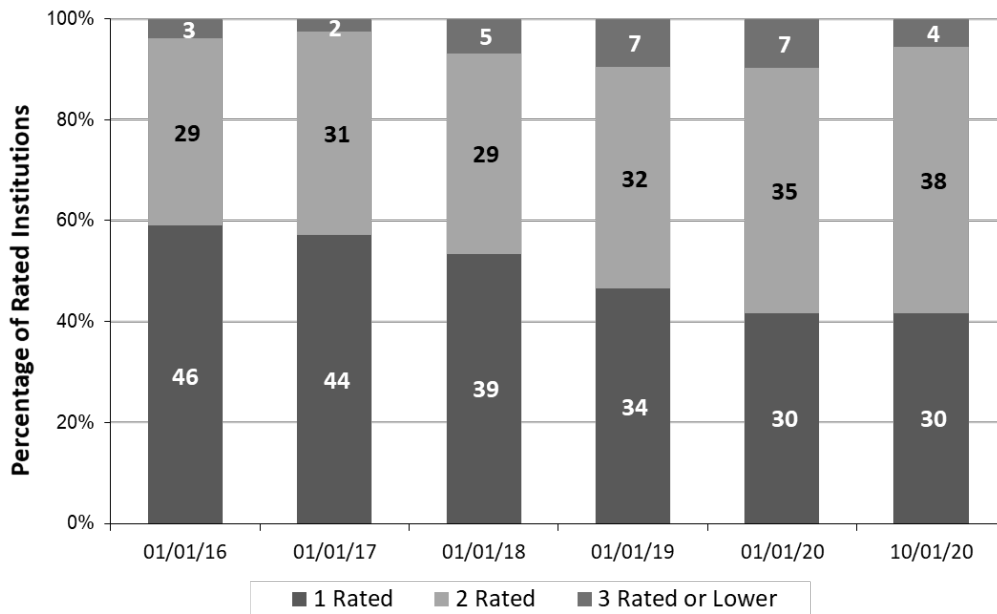
**Recent results**

As the composite FIRS ratings show, the System’s condition and performance have been sound over the past several years. The following summarizes FIRS ratings for System banks and associations as of October 1, 2020:

- Thirty institutions were rated 1.
- Thirty-eight were rated 2.
- Four were rated 3 or lower.

See figure 2 for FIRS rating trend information. For a more detailed discussion of the financial condition and performance of the System, see part III of this report.

**Figure 2. Farm Credit System Financial Institution Rating System (FIRS) composite ratings**



Source: FCA's FIRS Ratings Database.

Note: This chart reflects ratings for only the System’s banks and direct-lending associations; it does not include ratings for the System’s service corporations, Farmer Mac, or the Federal Farm Credit Banks Funding Corporation. Also, the numbers in the bars indicate the number of institutions by FIRS rating.

**Table data for figure 2**

|              | FIRS Ratings      | 01/01/16 | 01/01/17 | 01/01/18 | 01/01/19 | 01/01/20 | 10/01/20 |
|--------------|-------------------|----------|----------|----------|----------|----------|----------|
| <b>Total</b> | 1 rating          | 46       | 44       | 39       | 34       | 30       | 30       |
|              | 2 rating          | 29       | 31       | 29       | 32       | 35       | 38       |
|              | 3 rating or lower | 3        | 2        | 5        | 7        | 7        | 4        |
|              | Total             | 78       | 77       | 73       | 73       | 72       | 72       |

### **Federal Agricultural Mortgage Corporation**

Through our Office of Secondary Market Oversight (OSMO), we provide for the examination and general supervision of Farmer Mac’s safe and sound performance of its powers, functions, and duties. OSMO performs annual CAMELS-based examinations, which include examination of capital, assets, management, earnings, liquidity, and sensitivity.

#### ***Statutory authority***

OSMO was established in 1992 by the Food, Agriculture, Conservation, and Trade Act Amendments of 1991 (Public Law 102 – 237), which amended section 8.11 of the Farm Credit Act. OSMO is required to be managed by a full-time director who reports to the FCA board, and OSMO’s activities, to the extent practicable, must be carried out by individuals not responsible for supervising the banks and associations of the FCS.

#### ***Data reporting requirements***

Farmer Mac is required to submit quarterly Call Reports to OSMO in addition to meeting several other periodic reporting requirements related to Farmer Mac’s regulatory risk-based capital, mission, liquidity, and financial derivatives portfolio. Farmer Mac is also subject to the disclosure and reporting requirements of the Securities and Exchange Commission.

### ***Financial condition and performance***

Farmer Mac's financial condition and performance trends were generally positive in FY 2020 despite a modest increase in troubled loan volume.

- Net income available to common shareholders was \$88.8 million for the 12 months ended September 30, 2020, compared with \$84.1 million during FY 2019.
- Farmer Mac's statutory core capital totaled \$984.2 million at the end of FY 2020, compared with \$793.3 million at the end of FY 2019. The minimum statutory core capital requirement for Farmer Mac's on- and off-balance-sheet exposures totaled \$669.9 million at the end of FY 2020. Thus, Farmer Mac exceeded its statutory minimum core capital requirement by approximately \$314.2 million.
- At the end of FY 2020, Farmer Mac had \$1.0 billion in regulatory capital (as defined in the Farm Credit Act) available to meet the \$222.1 million minimum requirement established by FCA's Risk-Based Capital Model.
- Program activity increased approximately 5.1%, ending FY 2020 at \$22.0 billion. Farmer Mac had \$3.6 billion in its liquidity portfolio as of the year-end.

Credit quality remained stable and generally good. Farmer Mac held no real estate owned as of fiscal year-end 2020, compared with fiscal year-end 2019, when it held \$1.8 million. Total acceptable loan volume decreased 0.2 percentage points to 91.5% in FY 2020.

### ***Risk-Based Capital (RBC) Model***

Section 8.32 of the Farm Credit Act requires the RBC Model to be used to determine the amount of regulatory capital that Farmer Mac needs to maintain positive capital during a 10-year period under certain credit risk and interest rate risk situations. The RBC Model must estimate credit losses on agricultural mortgages and rural utility loans owned or guaranteed by Farmer Mac.

The rate of loan default and severity of losses on agricultural mortgages must be reasonably related to the default rate and severity of losses experienced in contiguous areas of the United States; the contiguous areas considered must contain at least 5% of the total U.S. population that experienced the highest rate of default and severity of agricultural mortgage losses during the past two consecutive years or more. The rate of loan default and severity of losses on rural utility loans must be reasonably related to risks in electric and telephone facility loans.

The Farm Credit Act also requires the RBC Model to incorporate an interest rate risk stress scenario based on prescribed changes in interest rates on Treasury obligations of various terms. In addition, the Farm Credit Act requires Farmer Mac to maintain capital to protect against management and operational risks. This additional capital must amount to 30% of the sum of the credit loss and interest rate risk components of the RBC Model.

The output of the stress test depends on Farmer Mac's risk profile. High-risk loan assets or significant interest rate risk exposure causes the RBC Model to calculate a higher regulatory capital requirement. Conversely, if Farmer Mac maintains a low risk profile in both its loan portfolio and interest rate risk exposure, the stress test will calculate a low capital requirement. Our regulations require Farmer Mac to have its operation of the RBC Model validated by an independent third party at least every three years. In all these third-party validations, Farmer Mac has been found to be operating the model appropriately.

## **Other entities**

On a reimbursable basis, we perform examinations of certain entities that are not part of the Farm Credit System.

- As mandated by 12 U.S.C. 3025, we oversee the safety and soundness examinations of the National Consumer Cooperative Bank, which owns a federal savings bank, has a congressional charter, and specializes in nonagricultural cooperative loans. Costs have been negligible because of our agreement with the Office of the Comptroller of the Currency. Through this agreement, we generally rely on their safety and soundness examinations to effectively and more efficiently carry out our statutory responsibilities with respect to NCB.
- From time to time, the U.S. Department of Agriculture contracts with us to provide examination services for specific USDA programs. We annually review the amount of resources dedicated to providing these services. Currently, the amount is limited.
- We also provide services on a reimbursable basis to the Farm Credit System Insurance Corporation (FCSIC), an independent, government-controlled corporation that insures the timely payment of principal and interest on certain System notes, bonds, and other obligations issued to investors. The FCSIC board consists of the members of the FCA board. Section 5.59(a)(5) of the Farm Credit Act provides that, to the extent practicable, FCSIC must use FCA personnel and resources to minimize duplication of effort and to reduce costs.

## **Developing Regulations and Policies**

FCA routinely issues regulations, informational memorandums, policy statements, and other guidance to ensure that the System complies with the law, operates in a safe and sound manner, and efficiently carries out its statutory mission.

We are committed to providing a flexible regulatory environment that allows the System to offer high-quality, reasonably priced credit and related services to farmers and ranchers, their cooperatives, rural residents, and other entities on which farming operations depend.

We strive to develop balanced, well-reasoned, and flexible regulations, always taking into account both the benefits and the costs of these regulations to System institutions. Our objectives are to ensure that the System's activities remain consistent with the law and safety and soundness principles and to encourage participation by member-borrowers in the management, control, and ownership of their institutions.

### **Regulatory and policy projects active at end of FY 2020**

The FCA board periodically reviews its regulatory agenda to evaluate progress on open projects and to determine the need for additional initiatives. The FCA board-approved agenda is part of the federal Unified Agenda, which is published online at [www.reginfo.gov](http://www.reginfo.gov). We publish our Regulatory Projects Plan on our website to notify the public of our upcoming regulatory actions and to encourage the public to participate in the regulatory process, but we are not obligated to act on our agenda items. The following list summarizes the topics for which we are considering regulatory action.

**Standards of conduct:** We plan to publish a final rule to clarify and strengthen regulations related to the standards of conduct of directors, employees, and agents of System institutions.

**Eligibility criteria for outside directors:** We plan to publish the final rule that the board approved in FY 2020 regarding the eligibility criteria for outside directors. This rule will address the eligibility of a candidate for an outside director position if the candidate owns an interest in an entity that borrows from, or holds stock in, a System bank or association.

**Implementation of the current expected credit losses methodology for allowances:** We plan to publish a final rule that will amend our regulations to address recent changes to U.S. generally accepted accounting principles.

**Revisions to regulatory tier 1/tier 2 capital:** We plan to publish a final rule to make technical and minor substantive corrections and clarifications to our regulations governing tier 1/tier 2 regulatory capital.

**Appraisal regulations:** We plan to issue a proposed rule to consider whether changes in appraisal regulations are necessary in light of changing credit and economic conditions.

**Borrower rights:** We plan to issue a proposed rule to clarify disclosure and servicing requirements related to borrower rights.

**Limitations on bank director compensation:** We plan to issue a proposed rule that would revise FCA regulations on compensation of bank directors to comply with the Agriculture Improvement Act of 2018.

**Bank Liquidity Reserve:** We plan to issue an advance notice of proposed rulemaking to consider whether we should amend our liquidity regulations and more closely align them with the Basel III liquidity framework and the approach of other federal bank regulatory agencies.

**Young, beginning, and small (YBS) farmers and ranchers:** We will continue following up on the advance notice of proposed rulemaking that we issued in 2019 and develop guidance for System institutions that will improve data accuracy and the reporting of YBS performance.

**Cooperative principles:** We plan to complete a review of cooperative principles and practices at System institutions.

### **Regulatory and policy projects completed in FY 2020 and early FY 2021**

Following is a list of projects we completed in FY 2020 and early FY 2021, along with a list of communications we issued to System institutions to clarify our rules.

**Eligibility criteria for outside directors:** We approved a final rule regarding the eligibility criteria for outside directors. This rule addresses the eligibility of a candidate for an outside director position if the candidate owns an interest in an entity that borrows from, or holds stock in, a System bank or association.

**Amortization limits for agricultural credit associations and production credit associations:** We issued a proposed rule and published a final rule to clarify the amortization limits for agricultural credit associations and production credit associations.

**Margin and capital requirements for covered swap entities:** We issued a proposed rule and published an interim final rule and two final rules to amend the margin and capital requirements for covered swap entities.

**Investment eligibility:** We published a final rule to amend FCA regulations to include certain obligations unconditionally guaranteed by the U.S. Department of Agriculture as eligible investments for associations.

**Criteria to reinstate nonaccrual loans:** We published a final rule on the criteria for reinstating nonaccrual loans and reducing the compliance burden on System institutions.

**District financial reporting:** We issued a proposed rule and published a final rule to amend regulations governing the presentation of association financial information within a Farm Credit bank's annual report to shareholders.

**Revisions to regulatory tier 1/tier 2 capital:** We issued a proposed rule to make technical and minor substantive corrections and clarifications to our regulations governing tier 1/tier 2 regulatory capital.

**Civil money penalty adjustment:** We published a final rule to adjust FCA's civil money penalties for inflation as required by the Federal Civil Penalties Inflation Adjustment Act Improvements Act of 2015.

**Interest rate risk management:** We issued a booklet to System institutions to provide clarification and guidance on an effective framework for managing interest rate risk.

**Financing hemp:** We issued an informational memorandum to help System banks and associations assess how financing hemp fits into the lending strategies at their institutions.

**Guidance for System institutions affected by the COVID-19 pandemic:** We issued an informational memorandum to provide System institutions with guidance for managing challenges associated with the COVID-19 pandemic.

**Guidance on the Paycheck Protection Program for small businesses affected by the COVID-19 pandemic:** We issued an informational memorandum to provide System institutions with guidance on the Paycheck Protection Program.

**LIBOR transition guidance:** We issued an informational memorandum to provide guidance to System institutions, including Farmer Mac, on the transition away from the London Interbank Offered Rate (LIBOR).

### **FCS corporate activity and other prior approvals and clearances**

In accordance with the Farm Credit Act and our regulations, we issue prior approvals for corporate and noncorporate applications. Corporate applications include requests from FCS institutions for us to issue new or amended charters, as well as to cancel charters because of mergers, consolidations, liquidations, or terminations of System status.

Noncorporate applications include requests related to offerings of preferred stock and subordinated debt. They also include requests for prior approval of funding, mission-related investments, and any new financially related services.

***Corporate activities in FY 2020 and early FY 2021***

On December 31, 2019, an agricultural credit association (ACA) affiliated with CoBank merged its two production credit association (PCA) subsidiaries into a single PCA and its two federal land credit association (FLCA) subsidiaries into a single FLCA, resulting in an ACA with two subsidiaries.

On February 1, 2020, we approved the issuance of a charter for a new service corporation.

On September 1, 2020, we amended the charters of an association and its subsidiaries to reflect a change in the location of the headquarters.

On November 25, 2020, we amended the charters of an ACA and its subsidiaries to reflect a change in the location of the headquarters.

On January 1, 2021, an ACA affiliated with CoBank merged into another ACA affiliated with CoBank, resulting in an ACA with two subsidiaries.

***Projected mergers and FCS institution size***

As of January 1, 2021, the System had 67 direct-lender associations and 4 banks. Eight service corporations and special-purpose entities (see pages 47 and 48) brought the total number of FCS institutions, including Farmer Mac, to 78. Because of mergers and consolidations, the number of FCS associations has decreased by 63% since 2000, and the number of FCS banks has decreased by 43%.

Although merger activity has slowed in recent years, we estimate that over time the number of direct-lender associations will continue to decrease. These mergers, coupled with asset growth, will increase the size of System entities. System institutions will also have more complex management systems and offer a broader range of financial services to their borrowers.

***Security offerings during FY 2020***

There was a preferred stock offering by the Farm Credit Bank of Texas totaling \$350 million. There were no other preferred stock or subordinated debt offerings by FCS banks and associations during FY 2020.



### **Funding activity**

The FCS raises funds for loans and investments primarily by selling Systemwide debt securities through the Federal Farm Credit Banks Funding Corporation,<sup>4</sup> the fiscal agent for the FCS banks. In this way, funds flow from worldwide capital market investors to agricultural producers, agricultural cooperatives, and rural communities, providing them with efficient access to global resources. Systemwide debt securities are issued as discount notes, master notes, bonds, or designated bonds. As required by the Farm Credit Act, the System must obtain FCA approval for all debt issuances.

For the 12 months ended September 30, 2020, the FCS issued \$426 billion in Systemwide debt, compared with \$355 billion in FY 2019 and \$304 billion in FY 2018. Issuances increased considerably in FY 2020 for a couple reasons. System institutions called more debt and reissued it with more favorable interest rates. Institutions also issued more discount notes in order to strengthen liquidity during the financial stress caused by the COVID-19 pandemic.

Investor demand for FCS debt instruments remained strong as a result of the System's continued favorable financial performance and the reduction in the overall debt outstanding of two other government-sponsored enterprises. FCS debt outstanding increased to \$309 billion at the end of FY 2020, an increase of \$27 billion from the end of FY 2019.

The financial markets experienced significant volatility because of the global pandemic and its effect on the economy. The Federal Reserve, along with other central banks, took several measures to provide financial backstops domestically. It also took measures to help stabilize global financial markets. One measure was to decrease short-term interest rates to near zero; another was to fortify liquidity in the market by increasing bond purchases.

As a result of these measures, System institutions and others significantly increased the call options they exercised. Interest rates for System debt when compared with U.S. Treasuries of similar maturities remained favorable and in demand by investors.

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<sup>4</sup> See section 4.9 of the Farm Credit Act. The Federal Farm Credit Banks Funding Corporation's primary function is to issue, market, and handle debt securities on behalf of System banks. In addition, the Funding Corporation helps the System banks with a variety of asset/liability management and specialized funding activities. Headquartered in the greater New York City area, the Funding Corporation is responsible for the System's financial disclosures and the release of public information concerning the financial condition and performance of the System as a whole.

***Rural business investment companies***

The 2002 Farm Bill created the Rural Business Investment Program for leveraged rural business investment companies (RBICs) and gave the secretary of agriculture the authority to license and examine them. The 2008 Farm Bill modified the program to allow for nonleveraged RBICs and to permit System institutions to form and invest in nonleveraged RBICs.

In 2012, we entered into an interagency agreement with USDA whereby we performed the following services for USDA regarding nonleveraged RBICs:

- Provided technical advice regarding regulatory and program requirements
- Reviewed nonleveraged RBIC licensing applications for RBICs in which System institutions would hold at least 10% in total ownership, and advised USDA as to whether to approve the applications
- Examined licensed nonleveraged RBICs

The 2012 agreement was replaced with a new five-year agreement in 2017, under which we will continue to review nonleveraged RBIC licensing applications and to examine licensed nonleveraged RBICs. The agreement calls for us to review and provide recommendations for seven RBIC applications over a five-year timeframe. We agreed to expend no more than 1,800 hours, or 90% of one full-time-equivalent staff position, to complete the RBIC assignments during a fiscal year.

## **Part III**

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# **Farm Credit System**



## **Profile of the Farm Credit System**

The Farm Credit System consists of a network of borrower-owned cooperative financial institutions, along with related service organizations, and the Federal Agricultural Mortgage Corporation. The Farm Credit System was created by Congress in 1916 to provide American agriculture with a dependable source of credit. It is the oldest of the government-sponsored enterprises (GSEs). As of January 1, 2021, the System had four banks providing loan funds to

- 66 agricultural credit association (ACA) parent organizations, each of which generally has two subsidiaries — a production credit association (PCA) and a federal land credit association (FLCA), and
- 1 stand-alone FLCA.

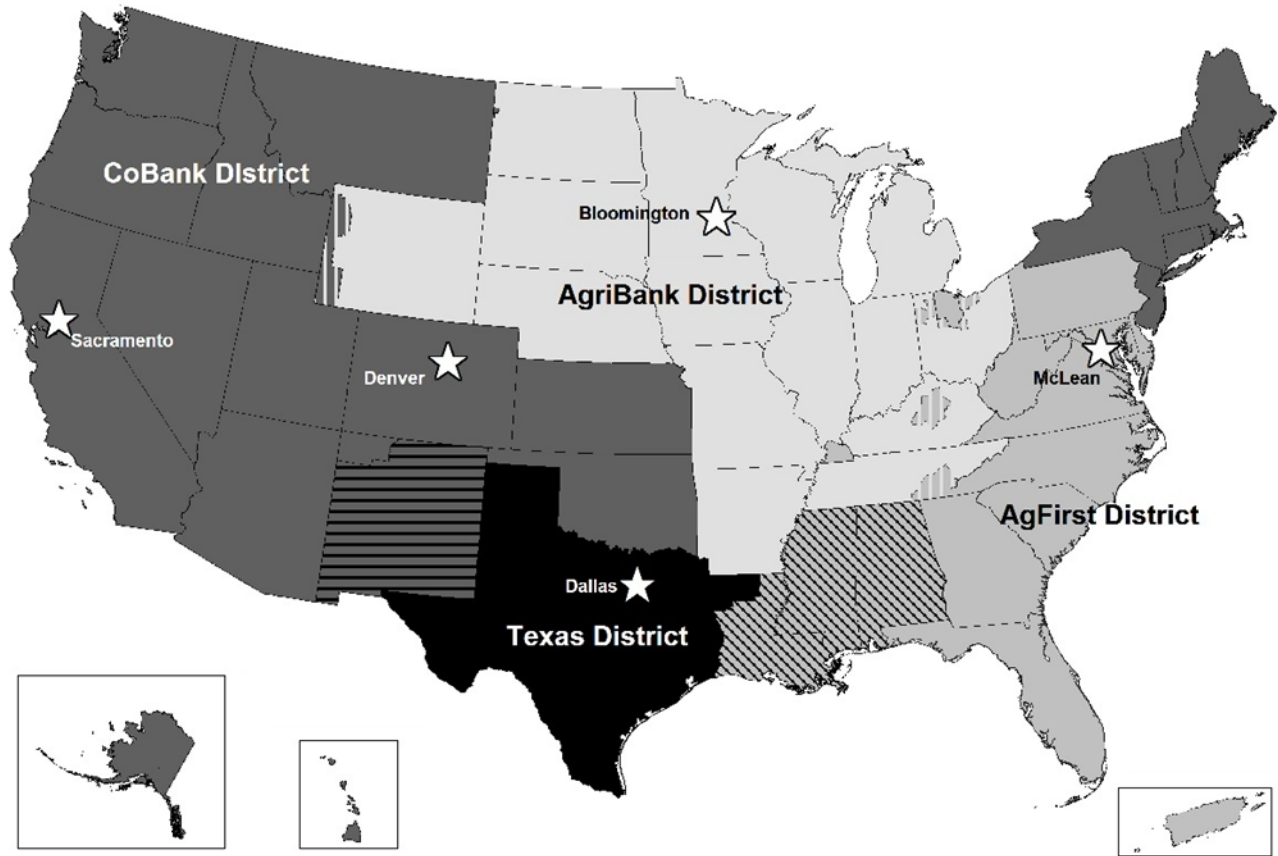
The map in figure 3 shows each bank's chartered territory.

Although legally separate, the ACA and its PCA and FLCA subsidiaries operate as an integrated lending business, with loans made through the subsidiaries appropriate to the authority of each subsidiary. The ACA, the PCA, and the FLCA are jointly and severally liable for the full amount of their indebtedness to the funding bank under a general financing agreement. In addition, the parent company and its subsidiaries pledge their respective assets as security for each other's debts and obligations and share each other's capital.

The three associations have a common board and management and a common set of shareholders. Under the Farm Credit Act, ACAs make long-term agricultural mortgage loans and short- and intermediate-term operating loans. PCAs make short- and intermediate-term loans. FLCAs, which are organized as federal land bank associations, originate long-term agricultural mortgages. FLCAs are exempt from federal and state income taxes; ACAs and PCAs are not tax-exempt.

System institutions provide credit and financially related services to farmers, ranchers, producers or harvesters of aquatic products, and farmer-owned cooperatives. Institutions also make loans for agricultural processing and marketing activities, rural housing, certain farm-related businesses, agricultural and aquatic cooperatives, rural utilities, and foreign and domestic entities in connection with international agricultural trade. The System raises its loan funds by selling debt securities in the national and international money markets; these securities are subject to FCA's approval, but they are not guaranteed by the U.S. government.

**Figure 3. The chartered territories of Farm Credit System banks as of January 1, 2021**



☆ FCA Field Office Locations

■ Funded by AgFirst Farm Credit Bank

■ Funded by AgriBank, FCB

■ Funded by Farm Credit Bank of Texas

■ Funded by CoBank, ACB

■ Funded by AgFirst Farm Credit Bank and Farm Credit Bank of Texas

■ Funded by CoBank, ACB and Farm Credit Bank of Texas

■ Funded by AgriBank, FCB, and AgFirst Farm Credit Bank

■ Funded by CoBank, ACB and AgriBank, FCB

NOTE: CoBank, ACB, funds 20 associations in the indicated areas and serves cooperatives nationwide; Farm Credit Bank of Texas funds 14 associations; AgriBank, FCB, funds 14 associations; and AgFirst Farm Credit Bank funds 19 associations. The Farm Credit System contains a total of 71 banks and direct-lending associations.

## **Additional System entities and service corporations**

In addition to the System's banks and associations, we are responsible for regulating and examining the Federal Agricultural Mortgage Corporation and the Federal Farm Credit Banks Funding Corporation. We also regulate and examine the six service corporations organized under section 4.25 of the Farm Credit Act:<sup>5</sup>

- AgVantis, Inc.
- Farm Credit Leasing Services Corporation
- Farm Credit Financial Partners, Inc.
- FCS Building Association
- Farm Credit Foundations
- SunStream Business Services

**Federal Agricultural Mortgage Corporation** — Farmer Mac<sup>6</sup> is a stockholder-owned, federally chartered instrumentality of the United States created in 1988 to establish a secondary market for agricultural real estate and rural housing mortgage loans. In May 2008, the Food, Conservation, and Energy Act of 2008 expanded Farmer Mac's program authorities by allowing it to purchase and guarantee securities backed by rural utility loans made by cooperatives.

Farmer Mac conducts its business primarily through four core programs:

- Farm & Ranch
- USDA Guarantees
- Rural Utilities
- Institutional Credit

Under the Farm & Ranch and Rural Utilities segments, Farmer Mac purchases, or commits to purchase, qualified loans, or obligations backed by qualified loans, that are not guaranteed by any instrumentality or agency of the United States. Under USDA Guarantees, Farmer Mac purchases the guaranteed portions of farm ownership and farm operating loans, rural business

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<sup>5</sup> Section 4.25 of the Farm Credit Act provides that one or more FCS banks or associations may organize a service corporation to perform functions and services on their behalf. These federally chartered service corporations are prohibited from extending credit or providing insurance services.

<sup>6</sup> Farmer Mac is established in law as a federal instrumentality of the FCS. However, Farmer Mac has no liability for the debt of any other System institution, and the other System institutions have no liability for Farmer Mac's debt. Farmer Mac is organized as an investor-owned corporation, not a member-owned cooperative. Investors in voting stock may include commercial banks, insurance companies, other financial organizations, and FCS institutions. Nonvoting stock may be owned by any investor. Farmer Mac is regulated by FCA through the Office of Secondary Market Oversight. The director of this office reports directly to the FCA board on matters of policy.

and community development loans, and certain other loans guaranteed by USDA. Under Institutional Credit, Farmer Mac purchases bonds backed by eligible debt obligations of agricultural and rural utility lenders.

**Federal Farm Credit Banks Funding Corporation** — The Funding Corporation is owned by System banks; it sells debt securities on behalf of the banks to raise funds for loans and other purposes. System institutions obtain the majority of their funds through the sale of these securities in the nation’s capital markets. These securities, chiefly in the form of bonds and discount notes, are offered by the Funding Corporation through a nationwide group of securities dealers and dealer banks. The Funding Corporation’s debt issuance programs provide the System banks with funds to lend to farmers, ranchers, agricultural cooperatives, rural homeowners, and rural utilities; debt issuances also provide the banks with funding for their other operations.

**AgVantis, Inc.** — AgVantis provides technology-related and other support services to associations in the CoBank, ACB, district. It was chartered by FCA in 2001 and is owned by 10 associations in the CoBank district.

**Farm Credit Leasing Services Corporation** — The Leasing Corporation, owned by CoBank, provides equipment leasing services to eligible borrowers, including agricultural producers, cooperatives, and rural utilities.

**Farm Credit Financial Partners, Inc.** — Owned by five agricultural credit associations, Farm Credit Financial Partners provides support services to three associations affiliated with CoBank and two associations affiliated with AgriBank.

**FCS Building Association** — The Building Association, which acquires, manages, and maintains facilities to house our headquarters and field office staff, was formed in 1981. It is owned by System banks and is subject to the oversight and direction of the FCA board.

**Farm Credit Foundations** — Farm Credit Foundations provides human resource services to its employer-owners, including payroll processing, benefits administration, centralized vendor management, workforce management and operations services, corporate tax and financial reporting services, and retirement workshops. It is owned by 34 System entities (31 FCS associations, 2 service corporations, and 1 FCS bank).

**SunStream Business Services** — SunStream provides technology-related and other services to the bank and associations in the AgriBank district. Chartered by FCA in 2020, it is owned by the district bank, 2 district associations, and an ownership collaboration of 9 district associations.



## **FCS mission fulfillment**

The System fulfills its overall mission by lending to agriculture and rural America. Through the System's original authorization in the Federal Farm Loan Act of 1916 and subsequent revisions to the law, System lending authorities have evolved to include the following:

- Long-term agricultural real estate loans and rural home loans
- Short- and intermediate-term agricultural loans
- Loans to producers and harvesters of aquatic products
- Loans to certain farmer-owned agricultural processing facilities and farm-related businesses
- Loans to farmer-owned agricultural cooperatives
- Loans that finance agricultural exports and imports
- Loans for rural utilities
- Limited portions of loans to entities that qualify under the System's similar-entity authority

## **Financial Condition and Performance**

The FCS remained safe and sound during a challenging year. In 2020, agricultural producers and rural communities faced considerable uncertainty, rapidly shifting market conditions, and significant business disruptions. The System's mission to provide reliable credit and related services in support of agriculture and rural America was more important than ever.

Through the first nine months of 2020, the System reported favorable financial results, including strong earnings, increased capital, and manageable portfolio credit risk. FCS banks maintained access to debt capital markets and held liquidity positions well above the regulatory minimum. System institutions are strongly capitalized, with significant risk-bearing capacity. They are well-positioned to support U.S. farmers and ranchers.

Credit stress for certain agricultural sectors and geographical regions is likely to remain high in 2021. Producers in the protein sectors face uncertain demand prospects and rising input costs. Intensifying drought, particularly in the West and Great Plains, remains a concern for both livestock and crop producers. However, prospects have improved for the major cash crops. Grain prices rallied in late 2020 because of tighter-than-expected world supplies, lower global production, and strong demand.

For the past several years, government payments have played an important role in the farm economy, accounting for a growing share of farm income. For 2020, substantial ad hoc government payments helped lessen the near-term impact of the COVID-19 pandemic on agricultural producers. However, considerable longer-term uncertainty remains. High-cost producers and those with significant leverage will be the most vulnerable to financial stress.

Note: All financial data in this section are as of September 30, 2020, unless noted otherwise.

## Earnings

The FCS earned \$4.45 billion in the first nine months of 2020, a 9.6% increase from the \$4.06 billion earned in the same period last year. As table 16 shows, net income increased in 2020 because of higher net interest income and higher noninterest income, partially offset by higher provisions for losses.

**Table 16. Net income (dollars in millions)**

| System net income                          | First 9 months of 2019 | First 9 months of 2020 | Dollar change | Percent change |
|--|------------------------|------------------------|---------------|----------------|
| Net interest income                        | \$6,150                | \$6,682                | 532           | 8.7%           |
| – Provision for losses                     | 95                     | 165                    | 70            | 73.7%          |
| = Net interest income after loss provision | \$6,055                | \$6,517                | \$462         | 7.6%           |
| + Noninterest income                       | 494                    | 548                    | 54            | 10.9%          |
| – Noninterest expense                      | 2,363                  | 2,478                  | 115           | 4.9%           |
| = Pretax income                            | \$4,186                | \$4,587                | \$401         | 9.6%           |
| – Provision for income tax                 | 131                    | 141                    | 10            | 7.6%           |
| = Net income                               | \$4,055                | \$4,446                | \$391         | 9.6%           |

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-3.

The increase in net interest income was primarily due to higher average interest-earning assets, which increased to \$364.3 billion for the nine months ended September 30, 2020, from \$339.7 billion a year earlier. Net interest margin was 2.45%, up 4 basis points from the same period a year ago (table 17). Net interest spread increased 20 basis points. This change was driven by a 101-basis-point decrease in the annualized rate on interest-bearing liabilities, which was partially offset by an 81-basis-point decrease in the rate on total interest-earning assets.

**Table 17. Interest margin in annualized percentages**

| Net interest margin                       | First 9 months of 2019 | First 9 months of 2020 | Change (bps) |
|---|------------------------|------------------------|--------------|
| <b>Total interest-earning assets</b>      | 4.46                   | 3.65                   | (81)         |
| Total loans                               | 4.91                   | 4.12                   | (79)         |
| Investments and other assets              | 2.52                   | 1.67                   | (85)         |
| <b>Total interest-bearing liabilities</b> | 2.44                   | 1.43                   | (101)        |
| <b>Net interest spread</b>                | 2.02                   | 2.22                   | 20           |
| Impact of noninterest-bearing items       | 0.39                   | 0.23                   | (16)         |
| <b>Net interest margin</b>                | 2.41                   | 2.45                   | 4            |

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p.16.  
bps = basis points

As table 18 shows, all districts except AgriBank reported an increase in the return on average assets, and all districts reported an increase in the return on average capital from the prior year.

**Table 18. Profitability across System districts for the first nine months of year**

| Profitability ratios                 |      | AgFirst | AgriBank | Texas | CoBank |
|--------------------------------------|------|---------|----------|-------|--------|
| Percentage return on average assets  | 2019 | 1.41    | 1.68     | 1.48  | 1.39   |
|                                      | 2020 | 1.62    | 1.64     | 1.63  | 1.41   |
| Percentage return on average capital | 2019 | 8.17    | 9.05     | 10.03 | 10.22  |
|                                      | 2020 | 9.55    | 9.14     | 11.23 | 10.33  |

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-56  
Note: The financial ratios are for the combined banks and associations.

## System growth

The System reported strong year-over-year growth. FCS assets were up \$31.0 billion or 8.7% to \$384.9 billion. Much of the increase was the result of growth in the System’s loan portfolio, which grew by \$25.4 billion or 9.2%.

Balances for all major loan categories (real estate mortgage, production and intermediate-term, agribusiness, and rural infrastructure) were up. Real estate mortgage and agribusiness lending accounted for much of the growth, increasing 10.0% and 10.3%, respectively.

All System districts reported higher loan portfolio balances. The AgriBank district reported the largest percentage increase in volume, with loan balances growing 10.8% year over year. Provided in table 19 are the gross loan volume and the percentage change in volume for System districts.

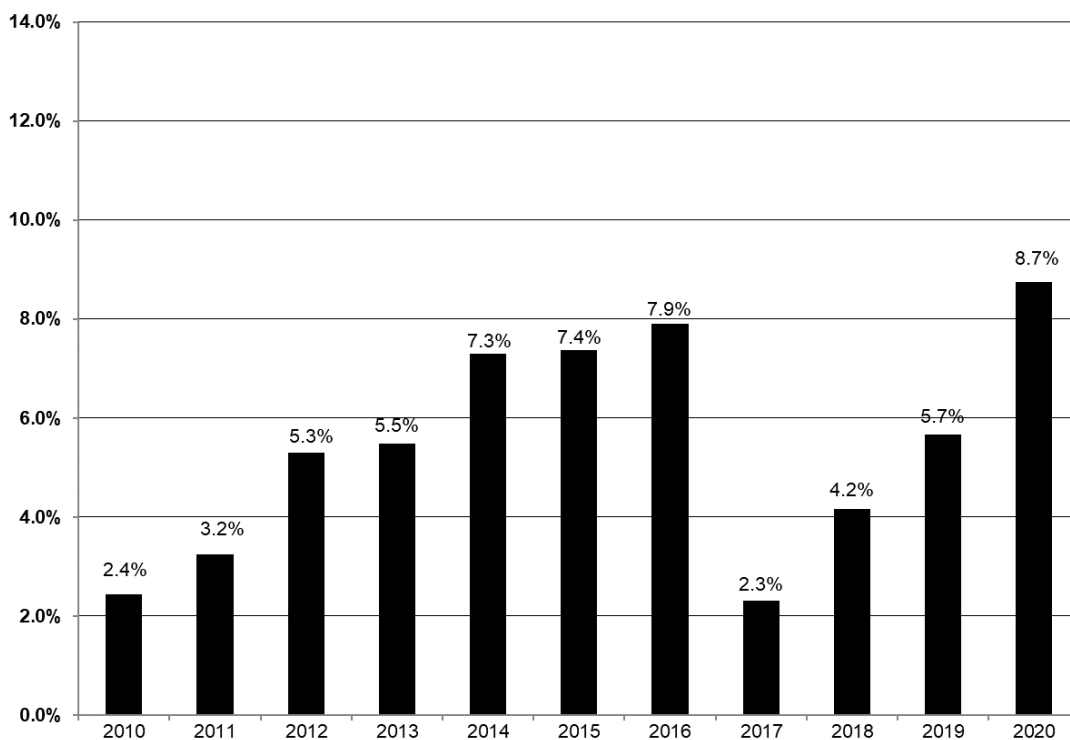
**Table 19. Gross loan growth by district and Systemwide (dollars in millions)**

| District                                     | September 30, 2019 |               | September 30, 2020 |               | Change in dollars | Percent change |
|--|--------------------|---------------|--------------------|---------------|-------------------|----------------|
|  | Gross loans        | Percent total | Gross loans        | Percent total |                   |                |
| AgFirst                                      | \$30,449           | 11.0          | \$31,672           | 10.5          | \$1,223           | 4.0            |
| AgriBank                                     | 111,938            | 40.6          | 124,025            | 41.2          | 12,087            | 10.8           |
| Texas  | 25,946             | 9.4           | 27,830             | 9.2           | 1,884             | 7.3            |
| CoBank                                       | 113,037            | 40.9          | 123,344            | 40.9          | 10,307            | 9.1            |
| Insurance Fund and Intra-System Eliminations | (5,258)            | (1.9)         | (5,310)            | (1.8)         | (52)              | 1.0            |
| <b>Total for System</b>                      | 276,112            | 100.0         | 301,561            | 100.0         | \$25,449          | 9.2            |

Source: Third Quarter 2019 Quarterly Information Statement of the Farm Credit System, p. F-50; and Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-52.

As noted in figure 4 below, the System’s total assets increased by 8.7% during the 12-month period, up from 5.7% for the same period a year ago.

**Figure 4. Year-over-year percent change in System assets, September 2010 – 2020**



Source: Quarterly Information Statements of the Farm Credit System.

**Table data for figure 4**

| Year | Year-over-year percent change in System assets |
|------|--|
| 2010 | 2.4  |
| 2011 | 3.2  |
| 2012 | 5.3  |
| 2013 | 5.5  |
| 2014 | 7.3  |
| 2015 | 7.4  |
| 2016 | 7.9  |
| 2017 | 2.3  |
| 2018 | 4.2  |
| 2019 | 5.7  |
| 2020 | 8.7  |

### **Assets — Investments**

The System’s investments totaled \$68.1 billion, up 10.9% from a year earlier. As shown in table 20, investments available for sale totaled \$66.4 billion. Investments held to maturity were \$1.8 billion, including \$1.0 billion for mortgage-backed securities.

The System increased its holdings of U.S. Treasury securities, U.S. agency securities, mortgage-backed securities, asset-backed securities, and other securities but reduced its holdings of money market instruments.

During the most recent 12-month period, the yield on investments available for sale decreased from 2.40% to 1.42%, with yields decreasing on all available-for-sale segments. For investments held to maturity, the yield decreased from 3.91% to 2.75% mainly because of a decrease in the yield for mortgage-backed securities.

Ineligible investments held by the System totaled \$0.5 billion at fair value, up from \$0.4 billion a year ago.

**Table 20. FCS investments (dollars in millions)**

| Investment classification                   |                                   | September 30,<br>2019 |             | September 30,<br>2020 |             | Change         |              |              |
|---|-----------------------------------|-----------------------|-------------|-----------------------|-------------|----------------|--------------|--------------|
|   |                                   | Amount                | WAY<br>(%)  | Amount                | WAY<br>(%)  | Amount         |              | WAY<br>(bps) |
|   |                                   |                       |             |                       |             | Dollars        | Percent      |              |
| Available for<br>sale<br>(fair value)       | Money market<br>instruments       | \$6,875               | 2.47        | \$6,138               | 0.70        | (\$737)        | (10.7)       | (177)        |
|   | U.S. Treasury<br>securities       | 18,767                | 2.08        | 24,521                | 1.34        | 5,754          | 30.7         | (74)         |
|   | U.S. agency<br>securities         | 2,943                 | 2.38        | 2,989                 | 1.89        | 46             | 1.6          | (49)         |
|   | Mortgage-<br>backed<br>securities | 26,601                | 2.53        | 27,480                | 1.54        | 879            | 3.3          | (99)         |
|   | Asset-backed<br>securities        | 3,959                 | 2.78        | 4,363                 | 1.90        | 404            | 10.2         | (88)         |
|   | Other<br>securities               | 449                   | 3.15        | 862                   | 1.14        | 413            | 92.0         | (201)        |
|   | <b>Total</b>                      | <b>\$59,594</b>       | <b>2.40</b> | <b>\$66,353</b>       | <b>1.42</b> | <b>\$6,759</b> | <b>11.3</b>  | <b>(98)</b>  |
| Held-to-<br>maturity<br>(amortized<br>cost) | Mortgage-<br>backed<br>securities | \$1,302               | 4.06        | \$1,040               | 3.40        | (\$262)        | (20.1)       | (66)         |
|   | Asset-backed<br>securities        | 457                   | 3.13        | 651                   | 1.39        | 194            | 42.5         | (174)        |
|   | Other<br>securities               | 75                    | 5.98        | 62                    | 6.14        | (13)           | (17.3)       | 16           |
|   | <b>Total</b>                      | <b>\$1,834</b>        | <b>3.91</b> | <b>\$1,753</b>        | <b>2.75</b> | <b>(\$81)</b>  | <b>(4.4)</b> | <b>(116)</b> |
| <b>Total</b>                                | <b>All FCS<br/>investments</b>    | <b>\$61,428</b>       | <b>2.44</b> | <b>\$68,106</b>       | <b>1.49</b> | <b>\$6,678</b> | <b>10.9</b>  | <b>(95)</b>  |

Source: Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, pp. F-10 – 12; and Third Quarter 2019 Quarterly Information Statement of the Farm Credit System, pp. F-10 – 12.

WAY = weighted average yield; bps = basis points.

## Loan quality

Credit risk in the System’s portfolio remained relatively low compared with credit risk over the past 10 years. It is well within the System’s risk-bearing capacity, despite the unprecedented challenges faced in 2020. Nonperforming assets totaled \$2.321 billion or 0.77% of total loans and other property owned, as compared with \$2.540 billion or 0.92% a year earlier.

In the first nine months of 2020, net charge-offs for the System increased to \$81 million from \$31 million for the same period a year ago. Annualized net charge-offs equaled just 0.04% of average loans outstanding, up from 0.02% for the same period in 2019. The allowance for loan losses increased to \$1.828 billion in the first nine months of 2020, up 4.5% from the same period in 2019. See table 21 for additional information about the allowance for loan losses and other loan quality measures.

Portfolio loan quality deterioration is possible in 2021. While prospects have improved for the major cash crops, producers in the protein sector will be challenged by uncertain demand prospects, weather, and rising input costs. High-cost producers and those with significant leverage will be the most vulnerable to financial stress.

**Table 21. FCS loan quality**

| Loan quality   | September 30, 2019 | September 30, 2020 | Change in percentage points |
|--|--------------------|--------------------|-----------------------------|
| Nonperforming assets as percentage of total loans and other property owned | 0.92%              | 0.77%              | (0.15)                      |
| Nonperforming assets as percentage of capital                              | 4.09%              | 3.52%              | (0.57)                      |
| Nonaccrual loans as percentage of total loans                              | 0.74%              | 0.60%              | (0.14)                      |
| ALL as percentage of total loans   | 0.63%              | 0.61%              | (0.02)                      |
| ALL as percentage of nonperforming assets                                  | 68.7%              | 78.8%              | 10.1                        |
| ALL as percentage of nonaccrual loans                                      | 85.4%              | 100.7%             | 15.3                        |

Source: Quarterly Information Statements of the Farm Credit System.

ALL = allowance for loan losses.

## Liabilities, funding, and liquidity

The System’s total liabilities increased by 9.4% to \$318.9 billion. See table 22 below. Short-term debt securities (due within one year) increased 11.3% to \$110.7 billion. Systemwide debt securities due after one year increased 8.0% to \$185.8 billion. Short-term debt securities represented 38.6% of the total Systemwide liabilities, up from 38.0% a year earlier.

**Table 22. Systemwide debt (dollars in millions)**

| System debt by maturity   | September 30,<br>2019 | September 30,<br>2020 | Change          |             |
|---|-----------------------|-----------------------|-----------------|-------------|
|   |                       |                       | Dollars         | Percent     |
| Systemwide discount notes due within one year                             | \$17,738              | \$23,917              | \$6,179         | 34.8        |
| Systemwide bonds, medium-term notes, and master notes due within one year | 93,007                | 99,337                | 6,330           | 6.8         |
| <b>Total short-term liabilities</b>                                       | <b>\$110,745</b>      | <b>\$123,254</b>      | <b>\$12,509</b> | <b>11.3</b> |
| Systemwide bonds, medium-term notes, and master notes due after one year  | \$172,116             | \$185,812             | 13,696          | 8.0         |
| Other liabilities   | 8,757                 | 9,850                 | 1,093           | 12.5        |
| <b>Total liabilities</b>  | <b>\$291,618</b>      | <b>\$318,916</b>      | <b>\$27,298</b> | <b>9.4</b>  |

Source: Third Quarter 2019 Quarterly Information Statement of the Farm Credit System, p. F-2; and Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-2.

Liquidity risk management is necessary for the Farm Credit System to ensure its ability to meet its financial obligations. These obligations include the repayment of Systemwide debt securities as they mature, the ability to fund new and existing loans, and the ability to fund operations in a cost-effective manner. The System’s liquidity position decreased slightly to 172 days from 177 a year earlier. Each bank met the three tiers of the liquidity reserve requirements and exceeded the regulatory minimum of 90 days of liquidity.<sup>7</sup>

The aggregate duration gap for the FCS (the sum of the banks’ duration gaps) was a positive 0.9 months compared with a positive 2.6 months a year earlier, which means the System’s exposure to interest rate risk was lower this year. A duration gap of a positive six months to a negative six months generally indicates a small exposure to interest rate risk. An institution’s overall exposure to interest rate risk is a function not only of its duration gap but also of the financial leverage inherent in the institution’s capital structure.

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<sup>7</sup>The first tier of the liquidity reserve must consist of enough cash and cash-like instruments to cover each bank’s financial obligations for 15 days. The second tier must contain enough cash and highly liquid instruments to cover a bank’s obligations for the next 15 days, and the third tier of the liquidity reserve must contain enough cash and highly liquid instruments to cover a bank’s obligations for the next 60 days.



## Capital

The System continued to build capital in 2020. According to the System’s combined financial statements, capital totaled \$66.0 billion, a 5.9% increase from a year earlier (see table 23). The increase in capital was driven by an increase in net income earned and retained, partially offset by cash distributions to stockholders. Retained earnings as a percentage of total capital remained steady at 79.0% compared with 79.1% a year ago. The System’s overall capital-to-assets ratio declined to 17.1% from 17.6% a year ago.

**Table 23. FCS capital composition (dollars in millions)**

| System capital                                | September 30,<br>2019 | September 30,<br>2020 | Change         |            |
|---|-----------------------|-----------------------|----------------|------------|
|   |                       |                       | Dollars        | Percent    |
| Preferred stock                               | \$3,168               | \$3,222               | \$54           | 1.7        |
| Capital stock and participation certificates  | 1,985                 | \$1,951               | (34)           | (1.7)      |
| Additional paid-in capital                    | 3,738                 | 3,738                 | 0              | 0.0        |
| Restricted capital (Insurance Fund)           | 5,122                 | 5,368                 | 246            | 4.8        |
| Accumulated other comprehensive income (loss) | (1,005)               | (437)                 | 568            | (56.5)     |
| Retained earnings                             | 49,350                | 52,172                | 2,822          | 5.7        |
| <b>Total capital</b>                          | <b>\$62,358</b>       | <b>\$66,014</b>       | <b>\$3,656</b> | <b>5.9</b> |

Source: Data from the Third Quarter 2019 Quarterly Information Statement of the Farm Credit System, p. F-2; and Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-2.

Note: FCA does not include the Insurance Fund as a capital component in its regulatory capital regulations. In addition, FCA regulations treat earnings that have been allocated to members as equities, not retained earnings. Unallocated retained earnings make up most of the System’s retained earnings category.

All System institutions were complying with FCA’s regulatory minimum capital requirements:

- Common equity tier 1 capital (CET1) ratio of 4.5% of risk-adjusted assets
- Tier 1 capital ratio of 6.0% of risk-adjusted assets
- Total capital ratio of 8.0% of risk-adjusted assets
- Tier 1 leverage ratio of 4.0% of total assets, of which at least 1.5% must consist of unallocated retained earnings (URE) and URE equivalents
- Permanent capital ratio of at least 7.0% of risk-adjusted assets

The regulatory capital framework includes a capital cushion (capital conservation buffer) of 2.5% above the CET1 ratio, tier 1 capital ratio, and total capital ratio requirements. The regulations also require a leverage capital buffer of 1.0% above the tier 1 leverage ratio requirements. If capital ratios fall below these buffer thresholds, FCA must approve capital distributions and certain discretionary compensation payments before the distributions are made. Table 24 shows that all banks exceeded all minimum capital regulatory requirements.

**Table 24. Regulatory capital ratios of FCS banks**

| Regulatory capital ratios |           | AgFirst | AgriBank | Texas | CoBank |
|---------------------------|-----------|---------|----------|-------|--------|
| Common equity tier 1      | 9/30/2019 | 18.6    | 17.3     | 9.8   | 12.9   |
|                           | 9/30/2020 | 18.0    | 17.1     | 9.6   | 12.7   |
| Tier 1 capital            | 9/30/2019 | 19.0    | 18.0     | 16.0  | 15.1   |
|                           | 9/30/2020 | 18.4    | 17.7     | 16.0  | 14.8   |
| Tier 1 leverage           | 9/30/2019 | 7.0     | 5.5      | 7.2   | 7.6    |
|                           | 9/30/2020 | 6.8     | 5.4      | 7.1   | 7.4    |
| Permanent capital ratio   | 9/30/2019 | 19.0    | 18.0     | 16.1  | 15.2   |
|                           | 9/30/2020 | 18.4    | 17.8     | 15.9  | 14.9   |
| Total capital             | 9/30/2019 | 19.1    | 18.1     | 16.2  | 16.1   |
|                           | 9/30/2020 | 18.5    | 17.8     | 16.0  | 15.8   |
|                           | Change    | (0.6)   | (0.3)    | (0.2) | (0.3)  |

Source: Data from the Third Quarter 2019 Quarterly Information Statement of the Farm Credit System, p. F-45; the Third Quarter 2020 Quarterly Information Statement of the Farm Credit System, p. F-47; and the Third Quarter 2019 and 2020 Quarterly Shareholder Reports for FCS banks.

System associations also exceeded all minimum requirements. The System reported capital levels as follows:

- CET1 capital ratio: 11.6% to 36.2%
- Tier 1 capital ratio: 11.6% to 36.2%
- Tier 1 leverage ratio: 10.6% to 34.6%
- Total capital ratio: 12.0% to 37.4%

## **Young, Beginning, and Small Farmers and Ranchers**

FCA supports the Farm Credit System's mission to serve young, beginning, and small (YBS) farmers, ranchers, and producers and harvesters of aquatic products. We define young farmers as those who are 35 years old or younger, beginning farmers as those who have been farming for 10 years or less, and small farmers as those with less than \$250,000 in annual sales.

The System's YBS mission is outlined in the Farm Credit Act, and we have adopted regulations to implement the YBS provisions of the act. The Farm Credit Act and FCA regulations stipulate that each FCS bank must have written policies that direct each association to have the following:

- A program for furnishing sound and constructive credit and financially related services to YBS farmers
- A mission statement describing the program's objectives and specific means to achieve the objectives
- Annual quantitative targets for credit to YBS farmers
- Outreach efforts and annual qualitative goals for offering credit and related services that meet the needs of YBS farmers

An association's board oversight and reporting are key parts of every YBS program. Each institution must report annually to FCA on the operations and achievements of its YBS program. Each association also must establish an internal controls program to ensure that it provides credit in a safe and sound manner.

In addition, FCA regulations require association business plans to include a marketing plan and strategies with specific outreach toward diversity and inclusion within each market segment. Operational and strategic business plans must include the goals and targets for the association's YBS lending. System institutions must also coordinate with other government and private sources of credit in implementing their YBS programs. FCA's oversight and examination activities monitor each institution's assessment of its performance and market penetration in the YBS area.

In early 2019, we engaged the public through our advance notice of proposed rulemaking. Using public comment and input, the agency is modernizing the System's reporting of YBS data for lending and nonlending activities. To accomplish this, we are engaged in a transparent long-term process to use existing data assets to reduce regulatory burden, improve efficiency, and promote consistency in YBS data reporting.

We have also improved the tracking of nonlending activities that support YBS producers. The past year's progress in improving data quality will support our other two YBS goals — to share best practices across the System and to evaluate the growth and performance of YBS programs over the long term. In addition, we recently began working with USDA's Farm Service Agency to find specific ways for agricultural lenders to better leverage USDA resources for YBS producers.

## **Results**

The following information summarizes the quantitative information that System institutions provided for their YBS programs in calendar year 2019. The System's YBS lending results are also available on our website at [www.fca.gov](http://www.fca.gov).

In 2019, a total of 269,939 new loans were made by the System, totaling \$90.9 billion. The total number of outstanding loans at year-end 2019 was 914,386, amounting to \$280.0 billion.

**Young:** The System reported making 49,104 new loans to young farmers in 2019, and the volume of these loans amounted to \$10.1 billion. The new loans made to young farmers in 2019 represented 18.2% of all loans the System made during the year and 11.1% of the dollar volume of loans made. At the end of 2019, the System reported 177,590 loans outstanding to young farmers, totaling \$31.0 billion.

**Beginning:** The System reported making 67,088 new loans to beginning farmers in 2019, and the volume of these loans amounted to \$14.3 billion. The new loans made to beginning farmers in 2019 represented 24.9% of all System loans made during the year and 15.7% of the dollar volume of loans made. At the end of 2019, the System reported 272,654 loans outstanding to beginning farmers, totaling \$48.6 billion.

**Small:** System institutions reported making 123,494 new loans to small farmers in 2019, totaling \$14.4 billion. The new loans made to small farmers in 2019 represented 45.7% of all System loans made during the year and 15.9% of the dollar volume of loans made. At the end of 2019, the System reported 459,894 loans outstanding to small farmers, totaling \$51.9 billion.

**Please note:** Because the YBS mission is focused on each borrower group separately, data are reported separately for each of the three YBS categories. Since some loans fit more than one category, adding the loans across categories does not produce an accurate measure of the System's YBS lending.

### ***New loans made in 2019 by dollar volume and number of loans***

From December 31, 2018, to December 31, 2019, the System's total new loan dollar volume increased by 5.4%. New loan dollar volume to young farmers increased by 7.3%, to beginning farmers by 8.0%, and to small farmers by 15.9%.

The number of loans made during the year increased for both total System lending and for all YBS categories. The number of total System loans made during the year increased by 4.8%. The number of loans to young farmers increased by 5.9%, to beginning farmers by 8.1%, and to small farmers by 7.8%.

***Outstanding loans by dollar volume and number of loans***

Both the dollar volume of the System’s total loans outstanding and the dollar volume of YBS loans outstanding increased in 2019. Total System loan dollar volume outstanding increased by 6.3%. The loan dollar volume outstanding to young farmers increased by 3.3%, to beginning farmers by 3.9%, and to small farmers by 4.6%.

The number of total System loans outstanding remained relatively flat in 2019, increasing by 0.5%. The number of loans outstanding to young farmers increased by 1.0%, to beginning farmers by 1.8%, and to small farmers by 0.6%.

***Ratio of new and outstanding YBS loans to total System loans***

The ratio of new YBS loans (by number) to total new System loans was 18.2% for young farmers, 24.9% for beginning farmers, and 45.7% for small farmers. The ratio of outstanding YBS loans (by number) to total outstanding System loans was 19.4% for young farmers, 29.8% for beginning farmers, and 50.3% for small farmers. All the ratios either increased slightly from 2018 or remained flat.

**Table 25. YBS loans made during 2019 (as of December 31, 2019)**

| Type of farmer | Number of loans | Percentage of total number of System loans | Dollar volume of loans in millions | Percentage of total volume of System loans | Average loan size |
|----------------|-----------------|--|------------------------------------|--|-------------------|
| Young          | 49,104          | 18.2%                                      | \$10,085                           | 11.1%                                      | \$205,380         |
| Beginning      | 67,088          | 24.9%                                      | \$14,283                           | 15.7%                                      | \$212,906         |
| Small          | 123,494         | 45.7%                                      | \$14,421                           | 15.9%                                      | \$116,772         |

**Table 26. YBS loans outstanding (as of December 31, 2019)**

| Type of farmer | Number of loans | Percentage of total number of System loans | Dollar volume of loans in millions | Percentage of total volume of System loans | Average loan size |
|----------------|-----------------|--|------------------------------------|--|-------------------|
| Young          | 177,590         | 19.4%                                      | \$31,043                           | 11.1%                                      | \$174,802         |
| Beginning      | 272,654         | 29.8%                                      | \$48,645                           | 17.4%                                      | \$178,414         |
| Small          | 459,894         | 50.3%                                      | \$51,869                           | 18.5%                                      | \$112,785         |

Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the FCS banks. Note: The YBS totals listed in tables 25 and 26 include loans, advancements, commitments, and participation interests to farmers, ranchers, and aquatic producers. The totals exclude rural home loans made under 613.3030, loans to cooperatives, and activities of the Farm Credit Leasing Services Corporation.

## Market Share of Farm Debt

According to the U.S. Department of Agriculture’s December 2020 forecast, total farm debt is estimated to have topped \$435 billion at the end of 2020, up 4.0% from a year earlier and up 38% since 2013. Commercial banks and the Farm Credit System are the primary suppliers of credit to farmers; other providers include life insurance companies, USDA programs, Farmer Mac, individuals, and merchants and dealers.

The System’s share of the \$419 billion farm debt market at the end of calendar year 2019 was 42.6%, up from 41.4% at the end of 2018. The market share for commercial banks stood at 40.2% at the end of 2019, down from 41.7% at the end of 2018. The combined share of other lender groups rose to 17.3%.

Historically, except for the high credit stress period of the 1980s and various market adjustments in the 1990s, FCS institutions have typically held the largest share of the farm real estate debt market, while commercial banks have held the largest share of non-real estate farm debt. At year-end 2019, the share of farm debt secured by farm real estate was 46.9% for the System and 36.7% for commercial banks. At year-end 2019, the share of farm debt secured by collateral other than farm real estate was 34.9% for the System and 46.3% for commercial banks.





## **Part IV**

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# **Performance Budget**

**FY 2022**



## Performance Budget Overview

Our FY 2022 performance budget reflects our commitment to maintaining a flexible regulatory environment that meets current and future rural credit needs while ensuring the safety and soundness of the FCS. The total performance budget (table 27) is \$84.72 million and reflects a 4.8% increase from FY 2021.

**Table 27. FCA performance budget, FYs 2020 – 2022**

|                          | FY 2020 revised budget | FY 2021 revised budget | FY 2022 proposed budget |
|--------------------------|------------------------|------------------------|-------------------------|
| Policy and regulation    | \$16,797,670           | \$18,064,099           | \$18,693,200            |
| Safety and soundness     | 59,301,572             | 61,630,600             | 64,758,250              |
| Reimbursable activities* | 1,530,758              | 1,175,301              | 1,268,550               |
| <b>Total</b>             | <b>\$77,630,000</b>    | <b>\$80,870,000</b>    | <b>\$84,720,000</b>     |

\* In contrast to the reimbursement numbers in table 5, these totals include indirect costs.

### Policy and regulation

Our performance budget includes approximately \$18.7 million for the policy and regulation program, a 3.5% increase from FY 2021. Most of the funds requested for policy and regulation in FY 2022 will support regulatory projects that were published in the Unified Agenda in the fall of 2020. We will also use these funds to support other statutory and regulatory activities, including policy studies and market research; management of our Consolidated Reporting System, which stores the financial information that System institutions submit to us; and approvals of corporate applications, System funding requests, and mission-related investment programs.

### Safety and soundness

The performance budget includes approximately \$64.8 million for the safety and soundness program, a 5.1% increase from FY 2021. This increase is necessary because we have reallocated resources from reimbursable activities to meet System examination needs.

By statute, we are required to examine each FCS institution at least once every 18 months except Farmer Mac, which we must examine at least once a year. Examiners evaluate the overall condition and performance of these institutions and communicate the results to the institutions' boards of directors and management through discussions and reports of examination. The Financial Institution Rating System ratings are evaluated and assigned to individual institutions at least quarterly. In FY 2022 budgeted monies will continue to support development of examination guidance and systemic risk oversight of System institutions and Farmer Mac.

## Reimbursable activities

During FY 2022, we expect to perform approximately \$1.27 million in reimbursable work for the following organizations.

- **Farm Credit System Insurance Corporation (FCSIC)** — We will provide services to support examination, information technology, human resources, and communication and public affairs. We will also help complete one premium audit.
- **USDA** — We will support USDA in its review of the Rural Business Investment Programs.
- **National Consumer Cooperative Bank (NCB)** — We will oversee the NCB’s safety and soundness examinations. Costs have been negligible because of our agreement with the Office of the Comptroller of the Currency (OCC). Through this agreement, we generally rely on the OCC’s safety and soundness examinations to effectively and more efficiently carry out our statutory responsibilities with respect to NCB.

Table 28 summarizes the costs associated with our program activities, broken down by products and services.

**Table 28. FY 2022 proposed budget and full-time equivalents for program activities**

| Program activity               | Products and services                    | Budget amount       | FTEs          |
|--------------------------------|--|---------------------|---------------|
| <b>Policy and regulation</b>   | Regulation and policy development        | 15,895,366          | 49.72         |
|                                | Statutory and regulatory approvals       | 2,797,834           | 8.59          |
|                                | <b>Total for policy and regulation</b>   | <b>\$18,693,200</b> | <b>58.31</b>  |
| <b>Safety and soundness</b>    | Examination                              | \$59,561,263        | 253.44        |
|                                | Economic, financial, and risk analysis   | 3,960,924           | 9.77          |
|                                | FCS data management                      | 1,236,063           | 3.88          |
|                                | <b>Total for safety and soundness</b>    | <b>\$64,758,250</b> | <b>267.09</b> |
| <b>Reimbursable activities</b> | <b>Total for reimbursable activities</b> | <b>\$1,268,550</b>  | <b>4.99</b>   |
| <b>All program activities</b>  | <b>Total</b>                             | <b>\$84,720,000</b> | <b>330.39</b> |

## Desired Outcomes for Strategic Goals

Our strategic goals and desired outcomes, which are detailed in table 29, help us measure whether we have achieved our public mission. The information that follows provides

- the strategies we use to accomplish the outcomes and
- the measures for each outcome, with targets that reflect our desired performance for FYs 2021 through 2022.

**Table 29. Desired outcomes for strategic goals**

| Strategic goal   | Desired outcome  |
|--|--|
| 1. Ensure that the FCS and Farmer Mac fulfill their public missions for agriculture and rural areas.   | A regulatory environment that provides for fulfilling the public missions of the System and Farmer Mac |
| 2. Evaluate risk and provide timely and proactive oversight to ensure the safety and soundness of the FCS and Farmer Mac.                          | Effective risk identification and timely corrective action   |
| 3. Cultivate an environment that fosters a well-trained, motivated, and diverse staff while providing an effective plan for leadership succession. | A high-performing, diverse workforce that supports the mission of the agency                           |

**Goal 1:** We established the policy and regulation program to track the costs of achieving a regulatory environment that enables the System and Farmer Mac to fulfill their public missions. We track costs associated with the following products and services:

- Regulation and policy development
- Statutory and regulatory approvals

**Goal 2:** We established the safety and soundness program to track the product and service costs of identifying risk and taking timely corrective action. We track costs associated with the following products and services:

- Examination
- Economic, financial, and risk analysis
- FCS data management

**Goal 3:** Our third goal focuses on human capital. We recognize that to achieve our first two goals we must have a well-trained, motivated, and diverse workforce, and we must ensure that we have an effective plan for leadership succession.

## **Goal 1**

### **Strategies**

For goal 1, we are using the following strategies to achieve a flexible regulatory environment that enables the System and Farmer Mac to fulfill their public missions.

1. Ensure that the capital rules for the FCS and Farmer Mac are consistent with standards for the financial service industry and preserve their financial strength and stability so they can meet the credit needs of eligible borrowers.
2. Within the framework of the Farm Credit Act, develop and update policies and regulations as appropriate so that the System, including Farmer Mac, can continue to effectively serve its members as conditions in agriculture and rural America change.
3. Emphasize the public purpose and mission-related responsibilities of the agricultural GSEs to serve all of agriculture and rural America. This includes innovative programs for serving the credit and related service needs of YBS farmers, ranchers, and producers and harvesters of aquatic products.
4. Encourage the System to provide products and services to all creditworthy and eligible potential borrowers and to promote outreach to enhance diversity and inclusion.
5. Encourage diversity on the boards and in the workforce of System institutions.
6. Consistent with the Farm Credit Act, enable the agricultural GSEs to structure themselves to best serve their members and rural America.
7. Encourage System institutions to be conscious of the reputation risk associated with their lending and investment decisions.
8. Promote public trust in FCA's regulatory framework for the System and Farmer Mac by developing policy guidance that supports mission achievement, financial stability, and transparency.
9. Encourage full participation of stakeholders in the development and review of regulatory and policy proposals as appropriate.

### **Measuring the achievements**

Table 30 shows the measures we will use to evaluate our efforts to maintain a flexible regulatory environment for the FCS and Farmer Mac in FYs 2021 and 2022.

**Table 30. Goal 1 — Performance measures**

| Measure   | FYs 2021 – 2022 |
|---|-----------------|
|   | Target          |
| 1. Percentage of FCS institutions providing products and services that serve creditworthy and eligible persons and perform outreach to enhance diversity and inclusion.   | ≥90%            |
| 2. Whether Farmer Mac’s business plan contains strategies to promote and encourage the inclusion of all qualified loans, including loans to small farms and family farmers, in its secondary market programs, and whether its business activities further its mission to provide a source of long-term credit and liquidity for qualifying loans. | Yes             |
| 3. Percentage of direct-lender institutions with satisfactory consumer and borrower rights compliance.  | ≥90%            |
| 4. Percentage of direct-lender institutions with YBS programs that are in compliance with YBS regulations.  | ≥90%            |
| 5. Whether the majority of objectives listed in the preamble of each final rule were met on the two-year anniversary of the rule’s effective or implementation date.  | Yes             |
| 6. Percentage of pre-rulemaking projects and proposed rules on which FCA requested input from persons outside of FCA. (This measure considers all of the pre-rulemaking projects and proposed rules that were listed as completed on FCA’s Unified Agenda Abstracts for the reporting period.)  | 100%            |

**Budgets**

Table 31 provides the budgeted amounts to achieve a flexible regulatory environment from FYs 2020 to 2022.

**Table 31. Budgets to achieve goal 1**

|                                    | FY 2020 revised budget | FY 2021 revised budget | FY 2022 proposed budget |
|------------------------------------|------------------------|------------------------|-------------------------|
| Regulation and policy development  | \$14,413,911           | \$15,358,980           | \$15,895,366            |
| Statutory and regulatory approvals | 2,383,759              | 2,705,119              | 2,797,834               |
| <b>Total</b>                       | <b>\$16,797,670</b>    | <b>\$ 18,064,099</b>   | <b>\$18,693,200</b>     |

## **Goal 2**

### ***Strategies***

For goal 2, we are using the following strategies to achieve effective risk identification and timely corrective action.

1. Seek early FCA board input on policy and regulatory issues. Ensure that the board has timely and comprehensive information to be fully informed and able to respond appropriately.
2. Maintain strong and frequent two-way communication with stakeholders on issues of risk and safety and soundness.
3. Continue proactive oversight of institution-specific and systemic risks.
4. Effectively remediate weakened institutions.
5. Ensure that technology, information management, and cybersecurity awareness are priorities at FCA and in the FCS.
6. Ensure that strong governance, standards of conduct, and ethical behavior are part of the organizational culture of the FCS.

### ***Measuring the achievements***

Table 32 shows the measures we will use to evaluate our efforts to effectively identify risk and take timely corrective action in FYs 2021 and 2022.



**Table 32. Goal 2 — Performance measures**

| Measure   | FYs 2021 – 2022 |
|---|-----------------|
|   | Target          |
| 1. Percentage of System assets in institutions with composite CAMELS ratings of 1 or 2.   | ≥90%            |
| 2. Percentage of requirements in supervisory agreements with which FCS institutions have at least substantially complied within 18 months of execution of the agreements.   | ≥80%            |
| 3. Percentage of institutions complying with regulatory capital ratio requirements.   | ≥90%            |
| 4. Whether the Office of Secondary Market Oversight’s examination and oversight plan and activities effectively identify emerging risks, and whether appropriate supervisory and corrective actions have been taken to effect change when needed. | Yes             |
| 5. Percentage of institutions with satisfactory audit and review programs, including institutions with acceptable corrective action plans.  | 100%            |
| 6. Whether five or more reports and dashboards were created that use data collected from the Farm Credit System to assess risk in the System.   | Yes             |

**Budgets**

Table 33 provides the budgeted amounts we need to identify risk in the FCS and to take timely corrective action from FYs 2020 to 2022.

**Table 33. Budgets to achieve goal 2**

|  | FY 2020 revised budget | FY 2021 revised budget | FY 2022 proposed budget |
|--|------------------------|------------------------|-------------------------|
| Examination                            | \$54,965,298           | \$56,695,997           | \$59,561,263            |
| Economic, financial, and risk analysis | 3,373,931              | 3,528,344              | 3,960,924               |
| FCS data management                    | 962,343                | 1,406,259              | 1,236,063               |
| <b>Total</b>                           | <b>\$59,301,572</b>    | <b>\$61,630,600</b>    | <b>\$64,758,250</b>     |

### Goal 3

#### Strategies

For goal 3, we are using the following strategies to maintain a high-performing, diverse workforce that supports the mission of the agency. There is no specific budget for goal 3; all costs are part of the budgets for goals 1 and 2.

1. Maintain a highly skilled and diverse workforce to meet FCA’s current and future regulatory development, risk analysis, examination, and supervision needs.
2. Facilitate the development of the skills our workforce needs to evaluate FCS risk and provide timely and proactive oversight.
3. Ensure adequate succession planning and knowledge transfer to ensure that future FCA leadership and staff possess the knowledge and skills required to be an effective arm’s length regulator.
4. Encourage a workplace culture that motivates staff to be engaged, embraces diversity in all its forms, and promotes strong ethical behavior.

#### Measuring the achievements

Table 34 shows the measures we will use to evaluate our efforts to maintain a high-performing, diverse workforce in FYs 2021 and 2022.

**Table 34. Goal 3 — Performance measures**

| Measure  | FYs 2021 – 2022 |
|--|-----------------|
|  | Target          |
| 1. Whether, as part of its recruiting efforts for entry-level examiners, FCA has ensured that at least 25% of its outreach efforts target applicants with a disability or who are members of a minority group. | Yes             |
| 2. Whether we have maintained or improved our score from last year in the annual employee satisfaction survey.   | Yes             |

## **Performance Measurement and Reporting**

Our performance measurement system evaluates our progress in achieving the goals of our Strategic Plan for FYs 2018 to 2023. The system provides a balanced view of our overall performance, taking into account the inputs used, the products and services produced, and the achievement of desired outcomes. As we have shown in this report, the agency-level measures are linked to our strategic goals.

Our chief executive officer, with assistance from our chief operating officer and designated office directors, is responsible for measuring performance by collecting and analyzing performance data. The chief executive officer monitors the agency's progress and results relative to the agency-level measures on a quarterly basis. Periodic performance reports are provided to the FCA board. The annual performance report is incorporated in the FCA Performance and Accountability Report, which is submitted to the president and Congress.

Copies are available from  
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