



**2020 Results:
FCA's Annual Report on the Farm Credit
System's Young, Beginning, and Small
Farmer Mission Performance**

**FCA Board Meeting
August 12, 2021
Salvatore Iannetta, FCA Senior Analyst
Office of Data Analytics and Economics**



YBS Program Guidance

Farm Credit Act of 1971 as Amended

- FCS institutions must have programs to furnish sound and constructive credit and related services to YBS farmers and ranchers.
- Requires reporting of YBS activities.

Regulation 614.4165 – 2004

- Sets minimum YBS program components, reporting, and disclosure requirements for institutions.

Bookletters – 2007 and 2012

- BL 040 – Provides flexibility on lending opportunities for YBS.
- BL 066 – Provides guidance for serving farmers who market their agricultural products through local or regional food systems.

Informational Memorandum – 2014

- Provides information on opportunities to coordinate lending, training and outreach with the Farm Service Agency.

Advance Notice of Public Rulemaking (ANPRM) – 2019

YBS Definitions and Data Clarifications



Definitions for FCA Reporting:

- Young Farmer: 35 years of age or younger.
- Beginning Farmer: 10 years or less of farming experience.
- Small Farmer: gross annual farm sales of less than \$250,000.

Important Data Clarifications:

- YBS data is currently reported separately for each category.
- Borrowers may qualify under more than one category.
- Combining Y, B, and S total does not produce an accurate measure of YBS lending as borrowers can be in one or more categories.
- Dollar volumes include advances and commitments.



YBS Reporting Guidance for Lending Data

Current Guidance for New Business Activity

- A loan that was closed during the calendar year. This includes loans that were renegotiated or refinanced during the year meeting at least one of the following conditions:
 - Commits additional funds.
 - Substitutes or adds different borrower or lessee.
 - Has substantially different terms or conditions.
 - Involves a new or separate credit decision.

Current Guidance for Reporting Outstanding Loans

- Extension of (or the commitment) to extend credit authorized by the Act. This includes loans outstanding, including undisbursed commitments to lend.

YBS Results



YBS Loans Outstanding—As of December 31, 2020

	Number of loans	Percentage of total number	Dollar volume of loans in millions	Percentage of total volume
Young	181,378	19.2%	\$33,586	10.8%
Beginning	283,936	30.0%	\$54,779	17.6%
Small	470,836	49.8%	\$58,587	18.8%

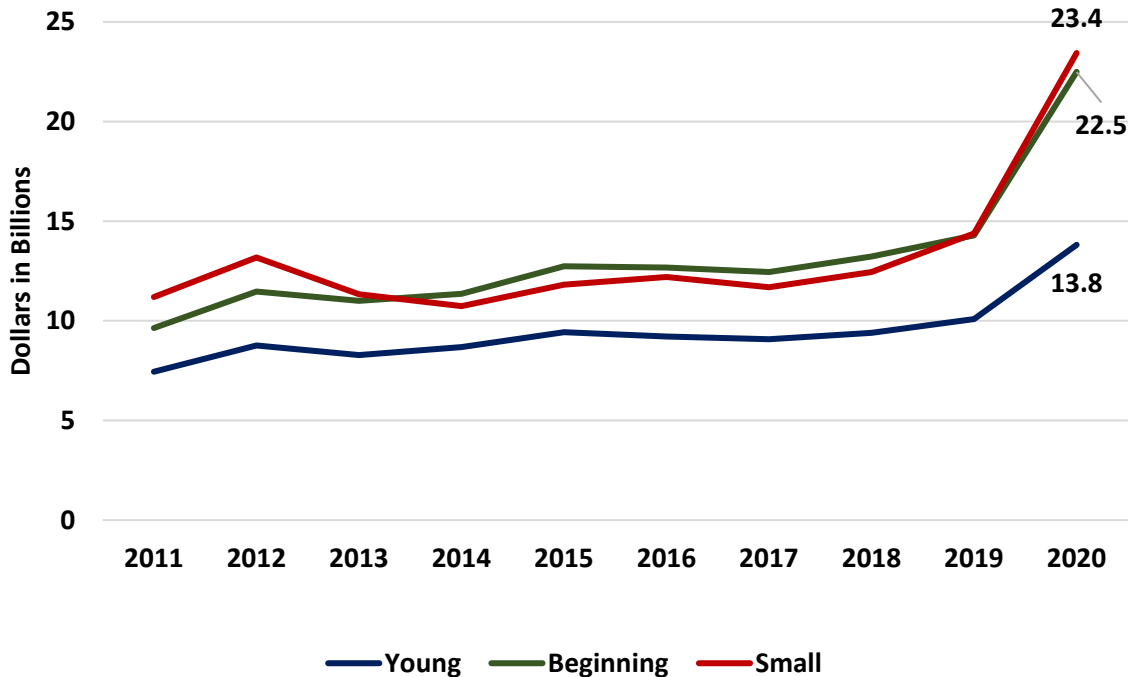
YBS Made During 2020—As of December 31, 2020

	Number of loans	Percentage of total number	Dollar volume of loans in millions	Percentage of total volume
Young	65,807	17.7%	\$13,810	11.5%
Beginning	94,329	25.4%	\$22,488	18.8%
Small	166,282	44.8%	\$23,437	19.6%

Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the District Banks



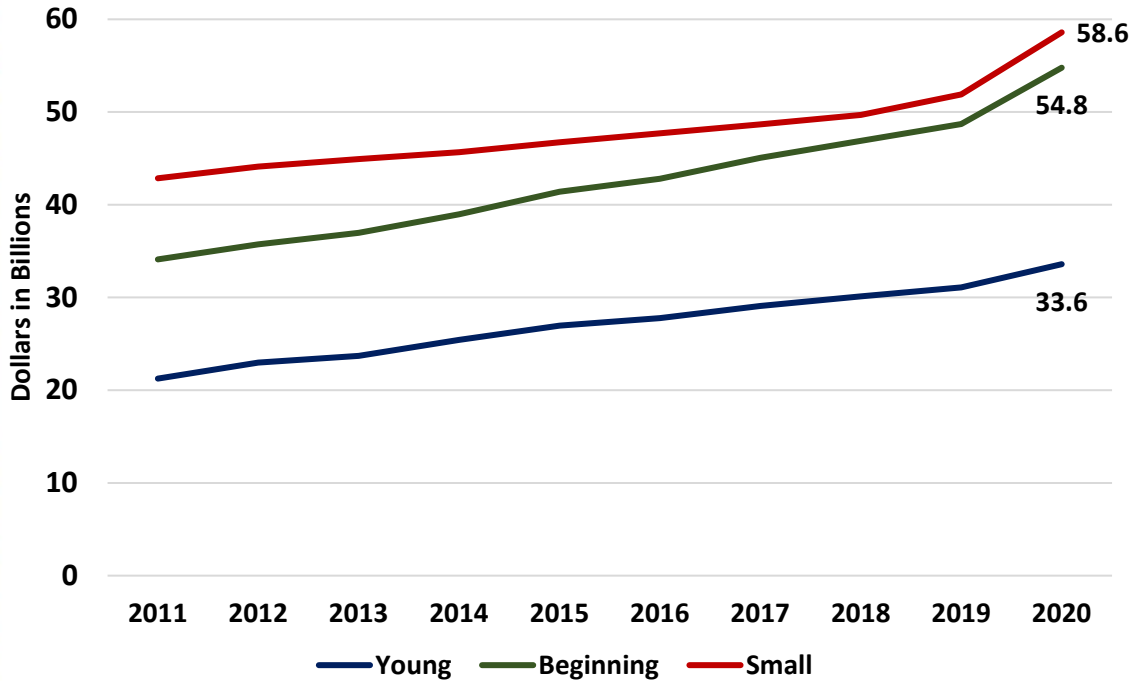
YBS New Loan Volume



Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the District Banks



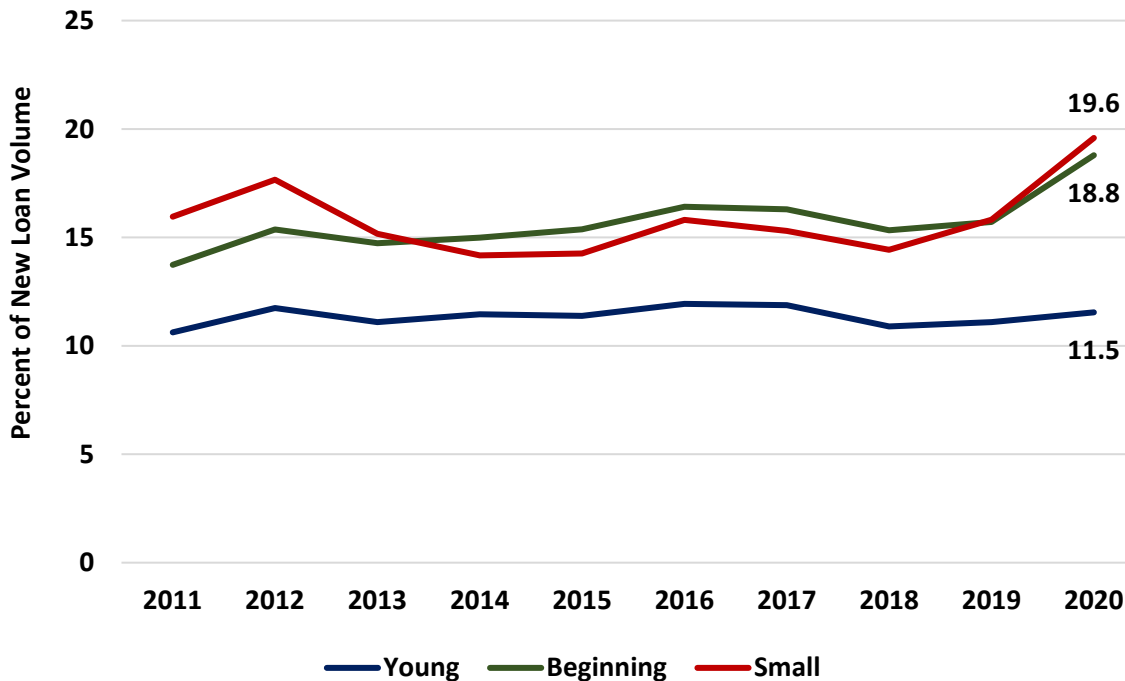
YBS Outstanding Loan Volume



Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the District Banks



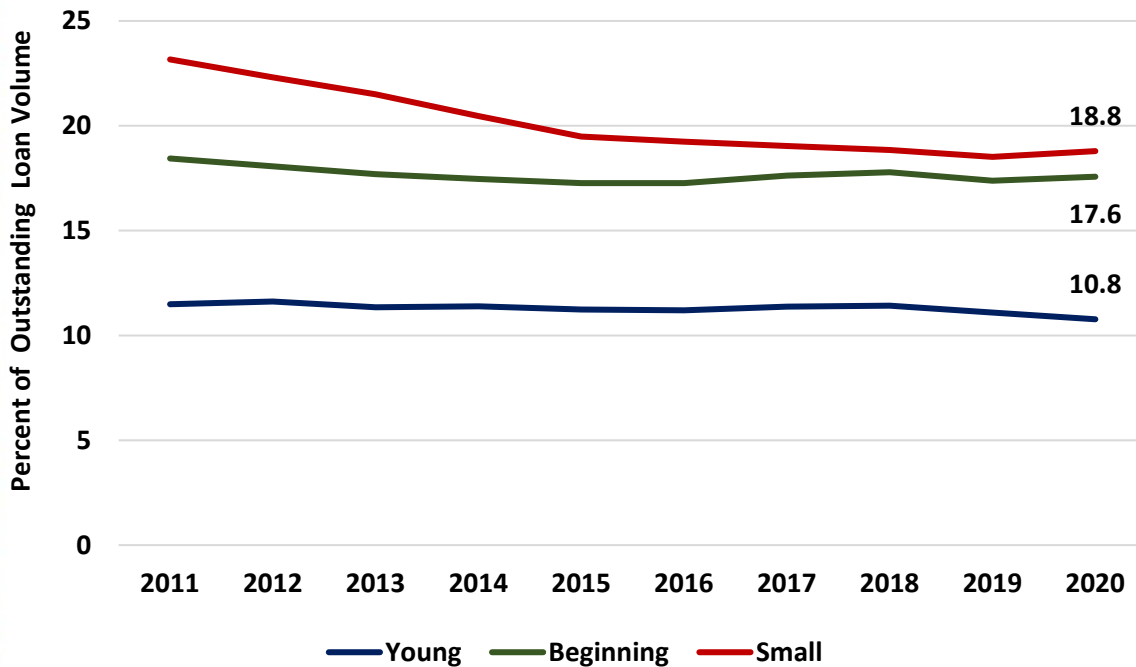
YBS Share of New Loan Volume



Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the District Banks



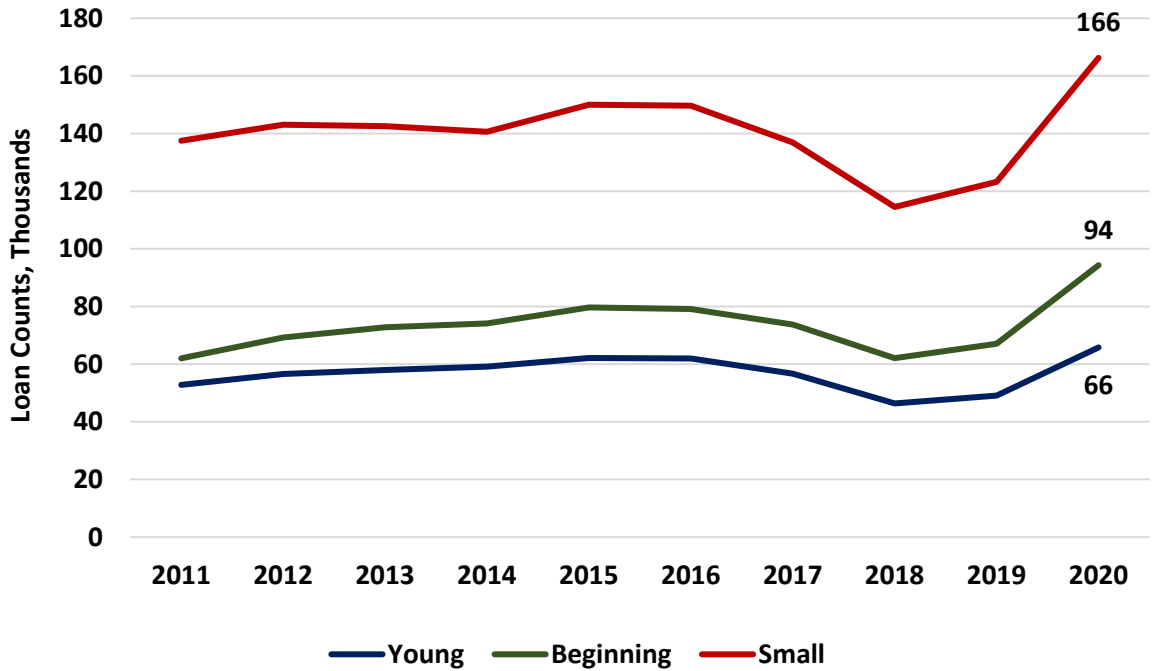
YBS Share of Outstanding Loan Volume



Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the District Banks



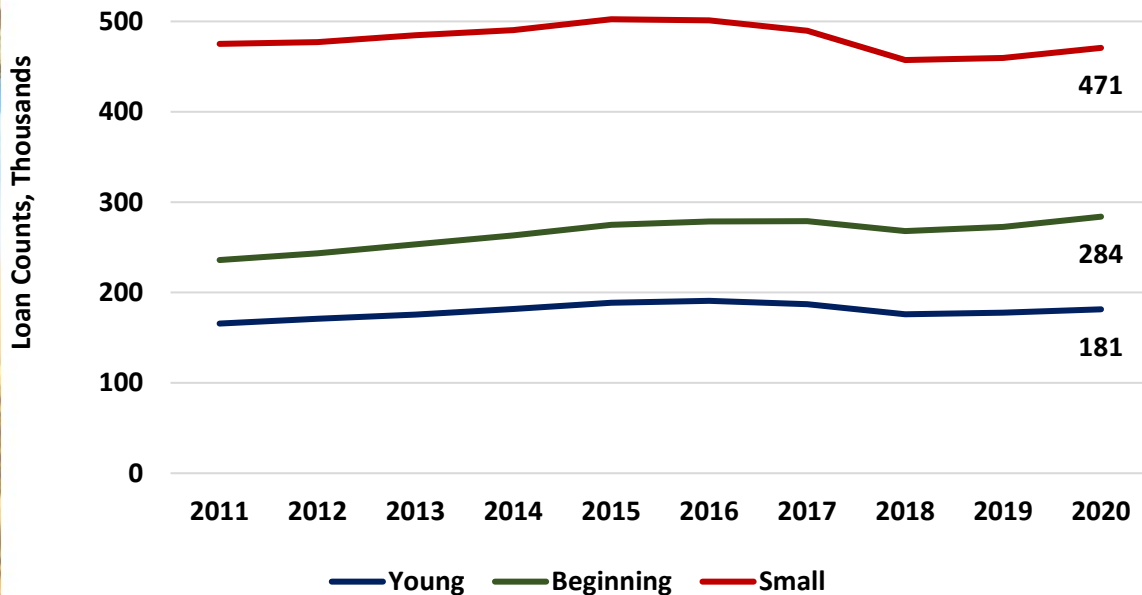
YBS New Loan Count



Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the District Banks



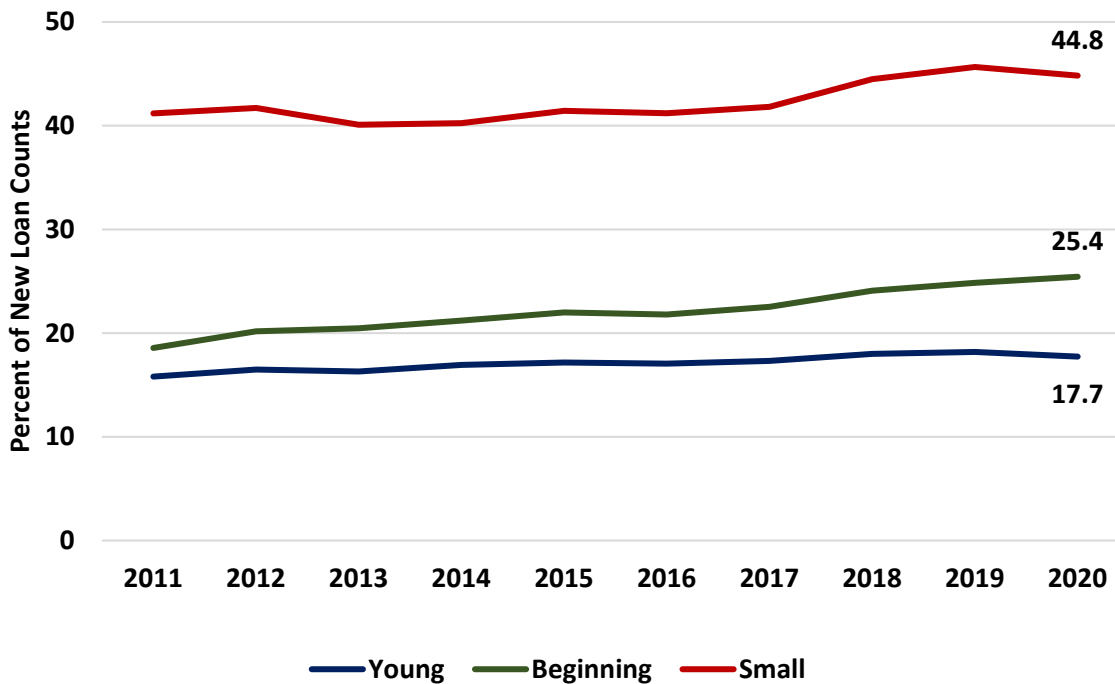
YBS Outstanding Loan Count



Source: Annual Young, Beginning, and Small Farmer Reports submitted by each System lender through the District Banks



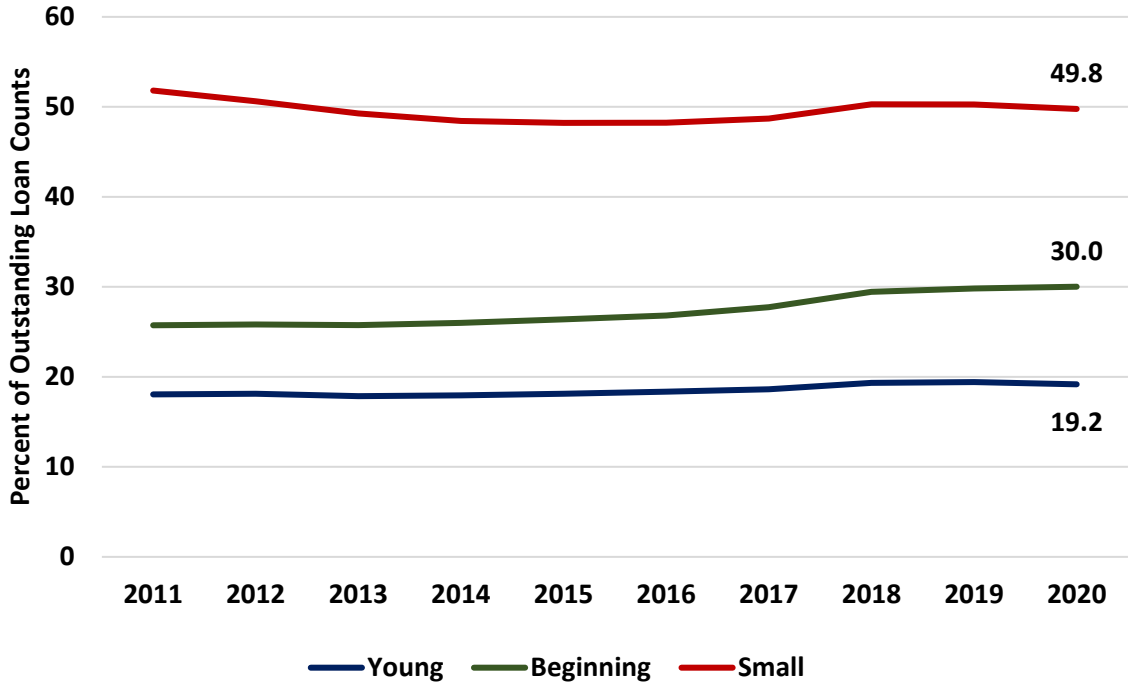
YBS Share of New Loan Count



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YBS Initiatives Update

- Work with FCS data workgroups to modernize collection and reduce burden for reporting of YBS lending data.
- Improve the Agency's ability to track FCS service to YBS producers and identify best practices used to serve YBS producers, including working with other government agencies for the benefit of YBS producers.
- Evaluate and rate the effectiveness of each institution's program to serve YBS.



Thank you
Questions?